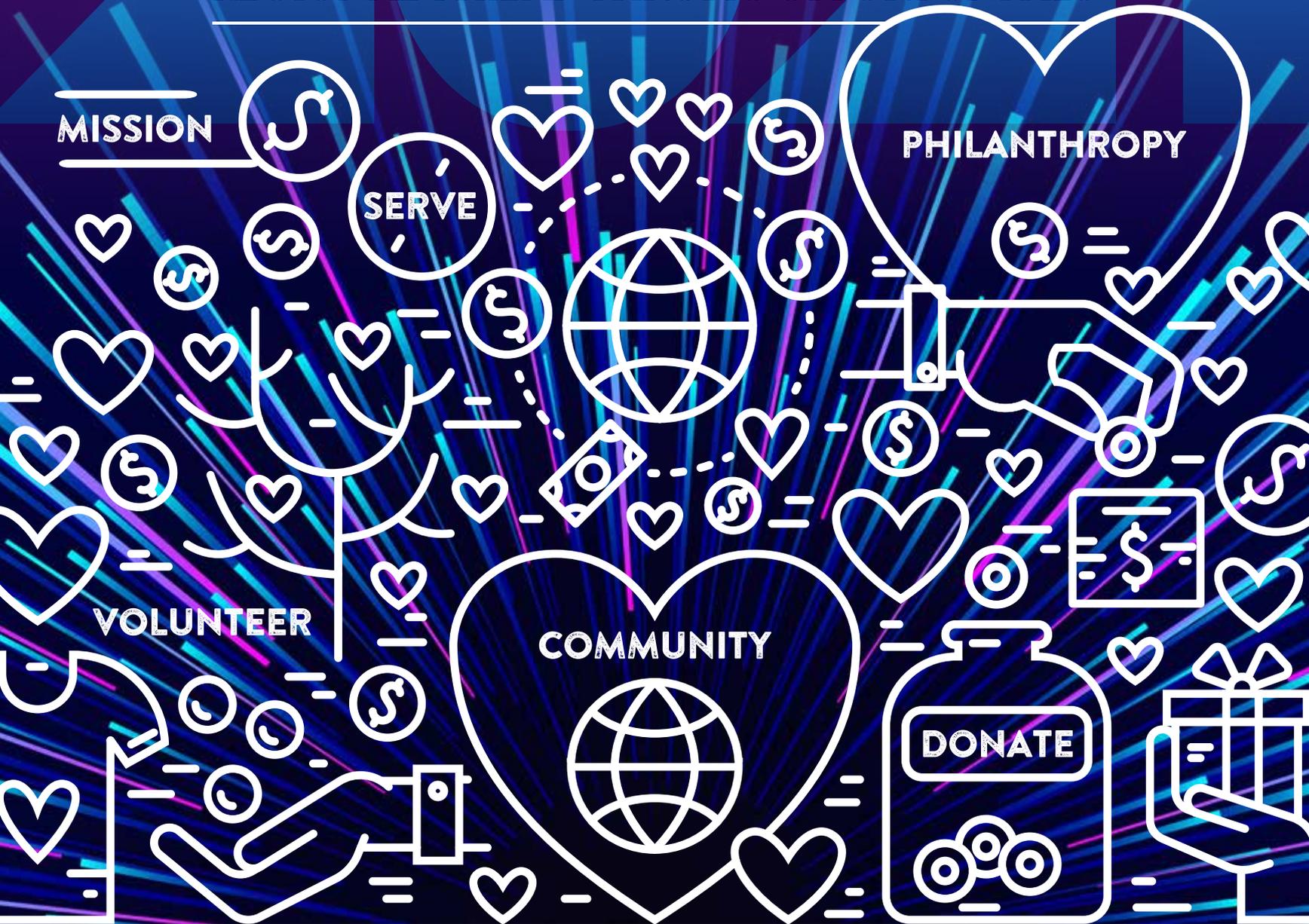


Giving Guide

REGIONAL PHILANTHROPIC OPPORTUNITIES



“In Times of Doubt,
Do Nothing.”

Old English Proverb

SOMETHING!

**THE CAPE COD FOUNDATION
STRATEGIC EMERGENCY RESPONSE FUND**

Together, we have raised more than \$1.5 million
and distributed nearly \$1.2 million in grants to
43 nonprofit organizations serving Cape Cod residents in need.

That's something.

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CEO/DIGITAL STRATEGIST

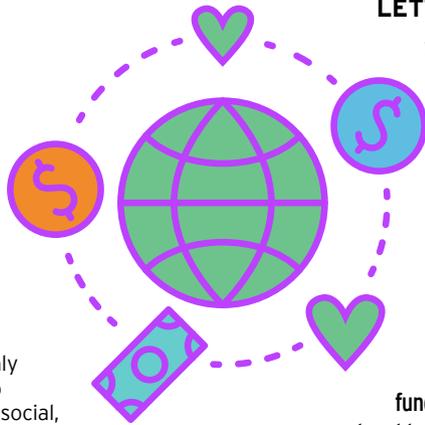
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LETTER TO OUR READERS



While we are all weary of the words from the 2020 bingo card like pivot, unprecedented, and virtual, all are applicable to what businesses and nonprofit organizations have had to do in the last year. We have seen nonprofits in our region rise to the challenge and respond to the needs of our communities in extraordinary ways - organizations providing emergency childcare for the families of essential workers, organizations making sure that children and families had food as jobs were lost, arts organizations finding new ways to bring much needed diversion to audiences, nimble foundations funding needs previously unforeseen, and, of course, the work of healthcare organizations to respond to this crisis. These are just some examples that have touched me this year and made me incredibly proud to play a role in our philanthropic community.

Organizations have also found some wonderful and creative ways to do their work - virtual fundraisers, new processes and protocols for delivering services, and Zoom meetings. As we look ahead to 2021, organizations will make decisions about what changes continue and what will be able to return to "normal." I, for one, am hoping that Zoom board meetings continue. Nonprofits will also reflect on lessons they have learned during this time and prepare strategies to react effectively in the future.

Cape & Plymouth Business Media has seen change this year too, but we are delighted to bring you the 11th edition of the *Giving Guide* - helping tell the stories of the wonderful organizations in our region and the businesses and people that support them is something we love to do. We hope, as always - but particularly this year - to inspire you to get involved with an organization (or organizations) meaningful to you. Giving of your time, treasure, and talent is often the best medicine.



Laurel J. Hartman Publisher

We all benefit from a lesson in giving.



Our local food pantries give much more than food, they serve hope.



FALMOUTH TOYOTA

Driving Support for the Food Pantries
of Bourne, Falmouth, and Sandwich.

290 MacArthur Blvd · Bourne, MA 02532
866-693-6595 · falmouthtoyota.com

There's an old English proverb: When in doubt do nowt. Meaning nothing. In War and Peace, one of Tolstoy's characters echoed the cautionary sentiment, "When in doubt, my dear fellow, do nothing." And, decades later, Winston Churchill advised, "In politics when you are in doubt what to do, do nothing...when you are in doubt what to say, say what you really think."

Here's what I really think. I'm more in tune with Harry Chapin. His credo was, "When in doubt, do something." The singer-songwriter was one of the most politically and socially active American performers of the 1970s. His "something" was working to end world hunger.

Right now, the needs in our community are great. Since most of us have never lived through a pandemic before, it's hard to know exactly what to do. As a community foundation, we mobilize and deploy resources to nonprofit organizations where they will have the greatest impact. Trust me, whatever you can do to help them is something. Something good.

Here are five things to consider to increase your impact.

- **Ask About Current Needs.** What nonprofits needed before the pandemic may not be what they need now.
- **Volunteer for "Active Duty."** The health crisis has diminished forces considerably. There are many "boots-on-the-ground" roles to fill.
- **Increase Your Gift From Last Year.**
- **Establish an Automatic Recurring Monthly Gift.** This helps create a predictable revenue stream for nonprofits.
- **Share Your Skills.** All gifts are not monetary. Three dads from California built 200 desks to make virtual learning easier for kids in their city. We've heard of a similar local initiative.

Yes, we have a lot to do. We need to continue to respond to current needs; and we need to reimagine and rebuild our community at the same time. Thankfully, we are a community of compassionate and committed "doers." Every day we see random acts of kindness and hundreds of people coming together to do something. And, what we do individually and collectively in the days and months ahead will help our communities recover and grow stronger than ever before.



Kristin O'Malley
President and CEO
The Cape Cod Foundation

A handwritten signature in black ink that reads "Kristin O'Malley".



Each year, the Cape and Plymouth Business Giving Guide is a unique opportunity to us. We enjoy taking any chance we can to recognize our customers, communities, and team members. Your loyalty, support and friendship are what keep us going, and ultimately, why we are able to give back the way we do.

COVID-19 has created the need for countless changes to procedures, understanding and patience from our customers, and overall remarkable adaptations from our team. While we are proud to have made it through one of the most difficult times in our history, we also understand that this is not over yet.

Giving back to better our communities through supporting the needs and desires of the local people is a passion of Mid-Cape. We are energized by the incredible organizations that are the driving force for addressing these local issues. We are honored to be able to help raise the awareness and funds for them to implement their powerful visions.

During the initial height of the Pandemic, the crisis that our local foodbanks was facing was brought to our attention. In a time when we had something that not many others did, job security, our team members were given the opportunity to have a donation taken out of their paychecks. We were able to raise more than \$12,000 for our local foodbanks in less than a week. It was truly inspiring.

Like so many others, Mid-Cape has had to adjust to the current climate, including the cancellation or adaptation of our scheduled events. As a virtual alternative for one of our largest annual fundraisers, The First Responder Appreciation Fundraiser, we have decided to host an online raffle. We have set a lofty goal of \$10,000, with all proceeds benefitting the Sean M. Gannon Fund.

Mid-Cape is also planning to give back the whole week of Thanksgiving. This year, in honor of our 125th anniversary, Mid-Cape will host a Grateful Gobble Giveback, in which we will donate \$1.25 of every transaction to local food banks for the week of Thanksgiving and encourage our customers to match and donate with us.

When anticipating our 125th year of business, we pictured our team, friends, and community celebrating our evolution, accomplishments and growth. Although this year has been incredibly trying and is not the celebration that we planned for, our team, friends and community, have been the light in our some of our darkest days. This pandemic has shown us that our community will unite, support each other, and remain resilient when the going gets tough. It is because of businesses and organizations, like the very ones in this Guide, that Mid-Cape is proud to be a part of the Southeastern Massachusetts community.



Jack Stevenson
President
Mid-Cape Home Centers

A handwritten signature in black ink that reads "Jack Stevenson". The signature is fluid and cursive.





Big Brothers Big Sisters of Cape Cod & the Islands

684 Main Street,
Suite #3 Hyannis, MA 02601,
507-771-5150
CapeBigs.org,
JRMell@CapeBigs.org,
@capebigs Facebook, Instagram

Stats

Total number of employees: 7
Annual revenues: \$696,700
Year established: 1974

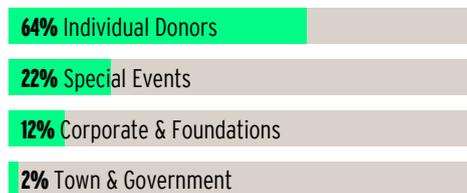
Mission

The mission of Big Brothers Big Sisters of Cape Cod and the Islands is to partner with under-resourced families to provide their children with transformational, one-to-one professionally-supported relationships with caring adult mentors, so that their children will thrive.

Geographic Area

Cape Cod, Martha's Vineyard, Wareham & Plymouth

Funding



Leadership



JR Mell
REGIONAL DIRECTOR



Christa Danilowicz
SENIOR PHILANTHROPY OFFICER

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E.J. Jaxtmer, Inc
CO-CHAIR

Terry Jaxtmer
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Guy Riedell
Carl Riedell & Son

Corey Frederickson
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Pierce Coté

Martha's Vineyard Advisory Board

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Lincoln Financial
CHAIR

Mary-Jean Connolly
MVPS

Patti Leighton
MV Bank

Nancy Gardella
MV Chamber

Bruce McNamee
Edgartown Police



2021 Goals

- Support our over 400 youth currently served with a mentor.
- Launch a newly developed virtual mentoring pilot program to serve children more effectively in a nation leading outcome based program model.
- Continue to build strategic partnerships that allow us to serve more kids in a high impact mentoring friendship.
- Implement a three year Diversity, Equity, & Inclusion road map that seeks to ensure our agency is reflective of the community that we serve.
- Develop and implement programmatic enhancements to focus on extending the overall tenure of mentoring friendships.

Fundraising Events/Opportunities

Golf For Kids: June 7 at Cummaquid Golf Club in Yarmouthport

Blooming Bids for Kids: Late June, Cocktail Garden Party & Auction at the Field Gallery in West Tisbury

Big 3 Fishing Tournament: July 9, Wychmere Beach Club in Harwichport

Charter Cup Fishing Tournament: Mid-July, Baxter's in Hyannis

MV Big Golf Fore Kids: October 3, Mink Meadows Golf Club in Vineyard Haven

Giving Opportunities

Giving opportunities are available year round through our website, www.CapeBigs.org or Endurance Programs, like the Falmouth & Martha's Vineyard Road Races. Relationships are at the core of our mission, and we welcome all potential donors to reach out and learn more about the impact their gift makes for the children we serve.

Volunteer Opportunities

- **Become a Big!** With a waitlist that sometimes reaches over 100 children, the need for volunteer mentors, especially male mentors, is always needed.
- **Join a Committee!** Our fundraising committees are looking for individuals who are passionate about raising funds to further our mission.
- **Join our Leadership!** On both the Cape & MV we are seeking leaders to join our boards to help further our mission.



E.J. Jaxtimer Builder, Inc, and Jaxtimer Landscaping LLC support Big Brothers Big Sisters of Cape Cod and the Islands throughout the year by donating, fundraising, and volunteering.



TOGETHER, WE ARE THE DEFENDERS OF POTENTIAL.



To learn more about Big Brothers Big Sisters of Cape Cod and the Islands and how you can support their programs, please visit www.CapeBigs.org



BOYS & GIRLS CLUB OF CAPE COD

Boys & Girls Club of Cape Cod

Ruth Provost,
31 Frank E. Hicks Drive,
PO Box 895, Mashpee MA 02649
408-477-8845
rprovost@BoysGirlsClubCapeCod.org
www.boysgirlsclubcapecod.org

Stats

Total number of employees:

6 Full Time, 10 Part Time

Annual revenues: \$838,419

Year established: 1997

Mission

The Mission of the Boys & Girls Club of Cape Cod is to provide a safe place to inspire and enable all young people on Cape Cod to realize their full potential as productive, responsible, and caring citizens.

Geographic area

All of Cape Cod

Funding



Leadership

Ruth Provost
CEO AND
EXECUTIVE DIRECTOR

Jim Kiley
PRESIDENT OF THE BOARD OF DIRECTORS

2021 Goals

Continue to provide an affordable high-impact program open to all Cape Cod children and teens, ages 6-18, to help them succeed in school, avoid risky behaviors, develop healthy lifestyles, including fitness and nutrition, learn teamwork and good sportsmanship, and develop character and leadership skills.

Fundraising Events/Opportunities

The Cape Cod Awesome Chili Challenge – Late winter or early spring 2021

Boys & Girls Club Annual Meeting – June

Boys & Girls Club Annual Bass & Blues Fishing Tournament – June

Boys & Girls Club Annual Golf Tournament – Summer 2021

Stay tuned to the Boys & Girls Club website for exact dates.

Giving Opportunities

Funding is always needed for our Education and Homework Program, our Teen Program, our Drug and Alcohol Resistance Program, and for Summer Camp Scholarships. We gratefully accept all donations, no matter how small or large, and use a secure online site via PayPal to accept online donations. You can also donate via text to “kids” to 800-419-9693.

Volunteer Opportunities

The Boys & Girls Club always needs homework help tutors, Monday to Thursday, from 3:30 -5:30 during the school year. We also need mentors willing to commit to mentoring a child for at least one hour, once a week at the Boys & Club, during the entire school year. Twice a year we weed and mulch outside and helpers are welcome.

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Southboro; Sales & Marketing

Steve Bell
Mashpee; Retired, Sales & Marketing;
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Insurance/ Financial Planner,
NY Life Insurance - Mashpee

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Matt Dennen
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MA & Mashpee

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Pamela Mullin
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Paul Squarcia
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Bourne

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Mashpee Senior Center Director -
Retired

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Retired - Mashpee

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Realtor - Mashpee

James Regan
Realtor, Mashpee

Paul Sylvia
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William Zammer
Tugboats, Flying Bridge
Restaurant Owner -
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**BOYS & GIRLS CLUB
OF CAPE COD**

The Boys & Girls Club of Cape Cod... making a difference for all of Cape Cod... one young life at a time.



Cape Cod Children's Place

10 Ballwic Road · P.O. Box 1935
 North Eastham, MA 02651
www.capecodchildrensplace.com
chorgan@capecodchildrensplace.com

Stats

Total number of employees: 32
Annual revenues: \$1,532,135
Year established: 1995

Mission

Our mission is to increase the number of children on the Cape & Islands growing up in safe, healthy, nurturing environments by providing local families with programs and services which increase their resiliency, resources for stability, connections to support, and positive parenting skills.

Geographic Area

Cape Cod & the Islands

Funding

32% Federal Grants
23% State Grants
21% Individual Donations/Fundraisers
17% Early Education and Care Tuition
7% Foundation and Corporate Grant

Leadership



Cindy Horgan
 EXECUTIVE OFFICER/
 DIRECTOR OF FAMILY SUPPORT

Liz Stapleton
 ASSISTANT DIRECTOR/HEAD OF SCHOOL

Kathy Fee
 DIRECTOR OF FINANCE

Christina Russell
 MA DPH FIRST STEPS TOGETHER PROGRAM DIRECTOR

Carol Biondi and Marly Pereda
 CHILDREN'S TRUST SAFE CHILD LEADERSHIP TEAM

Sarah Nitsch
 MARKETING AND EVENTS COORDINATOR

Patty Watson
 DIRECTOR OF GRANTS AND DEVELOPMENT

2021 Goals

The ultimate goal of Cape Cod Children's Place is to use a strength-based approach to support families with young children in reaching their full potential. The COVID-19 global pandemic has put our families in a precarious position. This year, our goals are to continue to be nimble to support our families' resiliency and to "grow children from the inside out". Our revised website www.capecodchildrensplace.com illustrates our three-pronged approach to support families with young children throughout the Cape and Islands:

Free Family Support Programs and Services:

- Parent Education, Parent-Child Engagement, Families in Recovery Home Visiting and Peer Support, and Family Resources/Referrals

Early Childhood Education and Care

- Eastham School for Infant to 5-year-old children
- Tuition Scholarships

Community Engagement

- Cape and Islands Reopening Task Force
- Cape Cod Young Professionals
- Early Education and Care Advocacy
- Community Collaborations and Partnerships

We were chosen as the pilot organization for the Children's Trust "Stop Abuse for Every Child" grant which allows us to raise our programming to a higher level by coordinating efforts and integrating services across providers. We have the community-based infrastructure to provide consistent support to vulnerable families and children from Barnstable to Provincetown.

Unique Answers to Universal Needs

To support local families through our unique programs and services, consider funding:

- 1. Free Family Home Activity Kits with Companion Virtual Playgroups and Parent Support:** Kit materials and four-week virtual program to foster early childhood education based on the MA curriculum frameworks. \$50 per family
- 2. Free Home Visiting Programs:** For parents in recovery, early childhood literacy, and occupational therapy for children experiencing emotional/physical dysregulation. \$75 per visit
- 3. Early Education and Care Tuition Scholarships:** For families who are caught in the financial gap between public funding for preschool vouchers and affording licensed, high-quality early education and care. \$700 per month

Giving Opportunities

Individual and corporate support keeps our wheels turning and helps us maintain active engagement with families in our programs, in our school, and on the other end of the phone line. Our main phone number 508-240-3310 is considered a hotline by local families. Our supporters know that we are there for our families. For every \$1 donation to the Cape Cod Children's Place in form of a check, cash, credit card, stock, bequest, or materials and services, 87 cents funds our work to prevent child abuse, increase early literacy, build parents' strengths, provide basic needs, and offer a place where children and families can learn and grow together. Our major 2021 fundraising opportunities include two annual appeals, our Wish Upon a Star event, and additional activities that will provide a mix of virtual and in-person activities.

Volunteer Opportunities

Volunteers are needed in administration, event planning, technology, fundraising, and community leadership. Our premier volunteer positions engage parents and community leaders on advisory committees throughout the eleven towns from Barnstable to Provincetown. A parent's voice is essential to planning our work, providing feedback, identifying family needs, and planning new programs.

Board of Directors

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 Mass. Executive Office of Health and Human Services

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 Seamen's Bank

Jamie Seildorff TREASURER
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where our children and families can thrive.



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The Cape Cod Foundation

261 Whites Path, Unit 2, South Yarmouth, MA 02664
 P: 508.790.3040 | F: 508.790.4069
 info@capecodfoundation.org
 capecodfoundation.org

Stats

Total number of employees: 9 (3 FT, 6 PT)
Annual Revenues: \$5,981,484 (2019)
Year Established: 1989
Total \$ Distributed Since Inception:
 Nearly \$80 million

Mission

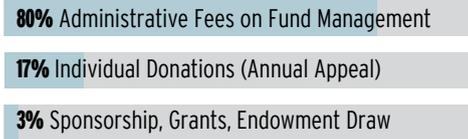
To make Cape Cod the best place to live. We help donors build charitable funds and invest the earnings back into the community. We also use our own resources to positively impact the community through civic leadership initiatives and grants.

Geographic Area

Primarily Barnstable County (Cape Cod)

Funding

*These figures represent funding sources for our organizational operating budget, which is a portion of the expenses represented on our Form 990. Our Form 990 expenses include grant distributions.



Leadership



Kristin O'Malley
 PRESIDENT AND CEO



Sharon Nunes
 BOARD CHAIRMAN

Who We Are

Our goal is simple: to strengthen our community. We do this by helping people, just like you, create their own Cape Cod legacies. Some people start charitable funds to support the causes they care about; others donate to those very same funds to increase the impact in the community. The Cape Cod Foundation's financial experts pool these resources and invest them wisely. Then, we help distribute the funds' earnings back into the community. Where they belong. Where they will do the most good. With more than \$72 million in assets from over 315 funds, we can drive social change together. For good.

Civic Leadership

Over the past 30 years, the Foundation has become the hub of the nonprofit community. Our financial expertise, comprehensive knowledge of nonprofits across the Cape, objective understanding of the needs of the entire region, and passion for the place we call home have propelled us into an active civic leadership role. The Cape Cod Foundation builds and uses its discretionary funds to positively and strategically impact the community at large. We award grants to strengthen hard-working nonprofit organizations across the Cape, fund educational programs that empower our nonprofit leaders and power up other initiatives that bring vital resources and opportunities to the community.

This year, we established a Strategic Emergency Response Fund to support our community during the pandemic. To date we have raised \$1.5 million and distributed nearly \$1.2 million in grants to 43 nonprofit organizations serving Cape Cod residents in need. We will continue to fundraise to respond to immediate community needs and fuel initiatives that strengthen our region as we recover and rebuild.

Giving Opportunities

What fuels your passion? That's where every conversation begins. You can create a charitable fund, contribute to an existing one, or support the Foundation's civic leadership programs. Every gift is personal. Every gift makes a positive impact in the community.

Stay Connected

Sign up for The Hub newsletter for updates on our initiatives, achievements, volunteer opportunities, and grant cycles at capecodfoundation.org.

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 IBM

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 Retired Chairman and CEO,
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 Retired CPA,
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 United Technologies Corporation

Your Community Foundation: In Ordinary and Extraordinary Times



No one plans for a pandemic. But in 14 short weeks, we raised more than \$1.5 million for a Strategic Emergency Response Fund and distributed nearly \$1.2 million in grants to 43 nonprofit organizations serving Cape Cod residents in need.

Thanks to you.

Fundraising continues. More grants are planned. We will continue to respond to Cape Cod's immediate needs and fuel initiatives that will strengthen our region as we rebuild.

Because that's what community foundations are designed to do.

Stay connected at capecodfoundation.org. For good.





CAPE COD HEALTHCARE

Expert physicians. Quality hospitals. Superior Care.

Cape Cod Healthcare

Access Line: 1-877-CAPECOD

www.capecodhealth.org

Email: accessline@capecodhealth.org

Stats

Total number of employees: Cape Cod Healthcare is comprised of more than 450 physicians, 5,300 employees and 790 volunteers

Annual revenues: \$979 million

Year established: 1920

Mission

To coordinate and deliver the highest quality, accessible health services, which enhance the health of all Cape Cod residents and visitors.



Leadership

Michael K. Lauf

PRESIDENT AND CEO OF
CAPE COD HEALTHCARE



Christopher M. Lawson

SVP AND CHIEF DEVELOPMENT
OFFICER OF CAPE COD
HEALTHCARE FOUNDATION

Access Across Cape Cod



We touch people's lives in so many places and so many ways.

From our beginnings as a single visiting nurse 100 years ago, to more than 450 physicians, 5,300 employees and 790 volunteers, we are giving patients access to superior healthcare – close to home.

Thank you for your support!

We Are Cape Cod Healthcare.



The COVID-19 outbreak has tested everyone in its own way. Our organization was no exception.

The entire Cape Cod Healthcare team met this challenge to provide exceptional care and leadership in the community. And while we don't know what the "new normal" of our daily lives will be, we're confident that we will continue to serve our community with care, compassion and courage.

Your support has helped us emerge stronger and better than ever as our community's healthcare safety net. We are thankful to you for your trust and encouragement offered to us during this challenging time.



**CAPE COD HEALTHCARE
FOUNDATION**

Post Office Box 370 Hyannis, MA 02601
508-862-5600 | www.GivetoCCHC.org

CAPE COD MUSEUM TRAIL

Brought to you by First Citizens' Federal Credit Union



Contact Information

c/o First Citizens' Federal Credit Union
200 Mill Rd., Suite 100
Fairhaven, MA 02719
508-979-4707
Capecodmuseumtrail.com
Facebook.com/capecodmuseumtrail

Stats

Total number of employees: 6
Year established: 2014

Geographic Area

All towns across Cape Cod

Leadership



Mary Taylor
Program Manager

Mission Statement

The Cape Cod Museum Trail sponsored by First Citizens' Federal Credit Union is both a physical journey, and digital initiative that provides history-related prism into Cape Cod Life and Culture. The mission of the Cape Cod Museum Trail is to support and promote the image, wellbeing and financial health of Cape Cod Museums, Cultural Centers and Art Exhibitions by creating opportunities for networking, collaboration and educational programs in Barnstable, Plymouth, Bristol, Nantucket, Norfolk and Dukes County in the State of Massachusetts.

The COVID-19 pandemic has had a profound impact on our society, which has deeply altered our societal norms and business practices. For non-profit organizations, the consequences have been no less drastic, exemplified by canceled programming and events, funding disruptions, conversion to remote work or complete shutdown, staffing changes and layoffs, and adoption of new technology.

The Cape Cod Museum Trail and its museum members faced these same challenges and as always, have persevered, finding new ways of fulfilling missions and stepping up to address the needs. As discussion continues and we forge ahead on phased reopening and resumption of in-person activities, the time is right to take a fresh look at how we will operate going forward. Our museums need your support now more than ever. You can help by becoming a sponsor, purchasing a museum membership and so much more.

Giving Opportunities

- Become a museum member
- Advertise on www.capecodmuseumtrail.com
- Like our Facebook page and sign up for our monthly email newsletter
- Become a sponsor
- Buy tickets and visit a museum

Volunteer Opportunities

Each museum offers unique volunteering opportunities and they are always looking for enthusiastic volunteers to participate. As a volunteer, you play a major role in sustaining the Museums' mission and goals by simply donating your time. For volunteer opportunities please visit www.capecodmuseumtrail.com/volunteer/.



At First Citizens' Federal Credit Union

Caring is a Part of Our Culture.

We are dedicated to our community and want to see it thrive which is why we are proud to bring you The Cape Cod Museum Trail. The Cape Cod Museum Trail, through First Citizens', seeks to enrich the community by providing opportunities for discovery and learning to residents and visitors. The trail also supports and promotes the image, wellbeing and financial health of Cape Cod Museums, Cultural Centers and Art Exhibitions.

Find out more at
www.firstcitizens.org or
www.capecodmuseumtrails.com



Brought to you by First Citizens' Federal Credit Union



THERE'S SO MUCH TO EXPLORE ON THE TRAIL

Together we are STRONGER

At the beginning of 2020, no one could have predicted what the year would bring. The novel coronavirus pandemic has impacted the country in immeasurable ways. However, The Cooperative Bank of Cape Cod continued to uphold our mission of supporting the community through our service and our giving. The Bank and The Cooperative Bank of Cape Cod Charitable Foundation Trust stepped up by infusing \$200,000 in pandemic relief into the community.

“As Cape Codders, we’ve weathered many storms over the years, but perhaps none as challenging as this one,” said Lisa Oliver, Chair, President, and CEO. “We’re committed to doing everything in our power to take care of our clients, our employees, and our communities.”

After the initial wave of support ensuring

that Cape Codders were clothed, fed, and housed, we quickly decided to maintain our normal level of giving to many of our nonprofit partners, including several virtual events like the Tour de Barnstable in support of Calmer Choice, Cape Cod Women’s Music Festival and The Falmouth Walk.

“We are so grateful to The Coop for their generous support that helped make our 2020 Virtual Walk a huge success,” said Thomas Walrath, President of the The Falmouth Walk Committee. “Because of their support, we were able to donate \$28,000 to local charities in Falmouth.”

“While we don’t know what the rest of this year will look like, we know that our commitment to our Cape community has never wavered,” said Oliver. “We will continue to be a strong supporter for our nonprofit partners.”

“We are so grateful to The Coop for their generous support.”

– Thomas Walrath,
The Falmouth Walk
Committee



mycapecodbank.com/charitable-giving/

COMMUNITY AID

We distributed \$150,000 to the nonprofit organizations across Cape Cod who were best equipped to help during the pandemic. We also have made \$50,000 available via microgrants. The following is a list of the organizations we’ve helped so far:



AT LEFT: We're excited to support Tyler and the Community Connections Inc.'s virtual walk to help with cooking and art lessons, holiday parties, field trips and more. Tyler's sister, Krystal, is a Universal Banker and Tech Ambassador at our North Falmouth branch.

TOP: Lisa Oliver with Adam Burnett, director of Champ Homes, and staff during a delivery of thermometers to complement a \$5,000 pandemic microgrant.

- A Baby Center
- ALS Family Charitable Foundation
- Cape & Islands United Way
- Cape Cod Healthcare Foundation
- Cape Cod Literacy Council
- Champ Homes
- Community Health Center of Cape Cod

- Duffy Health Center
- Harbor Community Health Center
- Housing Assistance Corporation
- HOW-Helping Our Women
- Independence House
- Lower Cape Outreach Council
- Major Crisis Relief Fund (Needy Fund)

- Mass Appeal
- Neighborhood Falmouth
- On Provincetown One Fund
- Outer Cape Health Center
- The Cape Cod Foundation
- Yarmouth Food Pantry
- YMCA Cape Cod

Community Connections

261 Whites Path, Suite 1
 South Yarmouth, MA 02664
 508-362-1140
 communityconnectionsinc.org

Stats

Year established: 1985
Individuals served: More than 800
Total number of employees: 310
Annual revenue (FY20): \$15,000,000

Mission

Our mission is to provide life-enriching services that promote optimal independence for people with disabilities.

Programs

Day Habilitation, Life Skills, Employment Services, Individual Supports, Transportation, Supported Living, Flower Angels

Geographic Area

Cape Cod and Southeastern Massachusetts

Leadership



David Botting
 PRESIDENT & CEO



Sergio Balegno
 CHAIRMAN OF THE
 BOARD OF DIRECTORS

Board of Directors

Sergio Balegno
 CHAIR

Ascend2 Partners LLC

Scott Vandersall
 VICE CHAIR / TREASURER

Cape Cod Five Cents Savings Bank

Masa L. Bearse
 Totally Mobile, LLC

Donna Sabecky
 Founder, Community Connections

Jorie Fleming
 COMPASS

Allison McEachern
 RogersGray

John Beyer
 John Beyer Financial Services

Joyce Lorman
 Sea Glass Art

Dr. Heather Bish-Martin
 Project Forward, Cape Cod Community College

William Vickery
 Bank 5



Goals

To promote optimal independence for people with disabilities, Community Connections advocates at local and state levels for fair and reasonable rates. In addition, we actively seek out opportunities for additional support and new partnerships to augment state and federal funding resources.

Our 2020 Story

On March 17, 2020, along with the rest of the world, activity at Community Connections Inc came to a grinding halt. The stay-at-home mandate was in affect and our biggest hope was the “promise” the state would re-open on April 6. We all sat in great anticipation but when that day came and went with no change in status the disappointment was palatable.

Our staff worried about our clients. Having worked closely with them over the years the staff not only missed them but knew their clients missed the connection with the agency.

Without hesitation many of the staff started to reach out to clients to connect and re-assure them that we were here and wanted to be sure they were doing okay. Staff started to engage in telephone calls, online chats, drive-by birthday celebrations and quick trip to homes to leave food or other basic needs on doorsteps (always being respectful of COVID protocols).

When July came, we were able to reopen our day habilitation programs at 25% of overall capacity. While not ideal, this State restriction ensured a safe environment for clients and staff.

To sustain engagement with our full complement of clients, we stayed connected through newly developed virtual programming. This allowed us to reach those who could not return to our locations a opportunity to engage meaningfully through remote services

As we move forward, we are continuing to create new and safe ways for our clients to stay engaged with us, each other and the community.

Developing new ways of serving our clients has been exciting. We are fortunate that our clients and staff have continued to adapt to new and innovative programming. But we continued to be challenged by old funding models that don't fit the new realities. Support from our community it more vital today than ever!

Many of these funding gaps are in areas that would further enrich the experiences of our clients accessing services remotely.

A few examples of funding priorities include:

- Laptops for those who must remain in quarantine
- Educational and vocational software for work preparedness
- Enrichment program and cultural fees (virtual tours of museums, zoos, concerts, etc.) that support our rich and diverse online, interactive curriculums

Throughout this year our goal and mission has remained the same, to promote optimal independence for people with disabilities.

ccimass.org/donate

GIVE LOCAL.

Mashpee | Plymouth | South Yarmouth | Wareham
Fairhaven | Fall River



**Our programs benefit
people with disabilities in your community.**

Our strong roots need your vital support.
ccimass.org/donate



Cape Cod Village

19 Childs Homestead Road
Orleans, MA 02653
774-316-4640
capecodvillage.org
info@capecodvillage.org

Stats

Total number of employees: 3
Annual revenues: \$400,000
Year established: 2012

Mission

The mission of Cape Cod Village is to meet the ongoing residential and community living needs of adults on the autism spectrum.

Geographic Area

Massachusetts, Cape Cod

Leadership

Robert Jones **BOARD PRESIDENT**
Henry Perrin **EXECUTIVE DIRECTOR**

2021 Goals

We are striving toward complete occupancy of the four homes at Cape Cod Village.

Fundraising Events/Opportunities

Annual Appeal mailing in December.

Volunteer Opportunities

Various volunteer opportunities.

We Applaud
CAPE COD VILLAGE
and continue to support their ongoing efforts to
provide a vibrant home for adults with autism.
It takes a village and we are proud to be a part of it.



We have a vision of creating an environment
for every community.



203 Willow Street, Suite A, Yarmouthport, MA 02675 • 508.362.8382 • CatalystArchitects.com



Cape Kid Meals

PO Box 36
Forestdale MA 02644
info@capekidmeals.org

Stats

Total number of employees: 1
Annual revenues: \$220,000
Year established: 2014

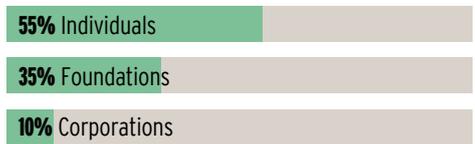
Mission

Cape Kid Meals (CKM) mobilizes caring people and communities to provide food over the weekend to school-aged children across the Cape who might otherwise go hungry.

Geographic Area

The entire Cape Cod community.

Funding



Leadership



Tammy D. Leone
EXECUTIVE DIRECTOR



Robert Walters
BOARD PRESIDENT

Board of Directors

David Byrnes
CO-FOUNDER & DIRECTOR

David Johnson
CO-FOUNDER & DIRECTOR

Mary Carlson
DIRECTOR

Bill Scotti
DIRECTOR
Wealth Management Director, Axial Financial Group

Pamela Gould
DIRECTOR
Superintendent Sandwich Public Schools



Who We Are

Cape Kid Meals (CKM) provides weekend food bags to children in need across the Cape. Many of the children receive school meals during the week but are at risk of not having access to enough food over the weekend. Cape Kid Meals partners with the schools who identify the children and CKM volunteers pack and deliver weekly the entire school year. The program was founded in 2014 and started with 2 schools in Dennis. We now provide weekend bags to 26 schools across the Cape and serve over 570 children weekly. In 2019 we distributed over 21,000 weekend bags which equals over 84,000 meals. In 2020 when COVID hit we quickly switched our delivery model to make sure we could still serve the children while adhering to all the new restrictions. This meant coordinating with all the schools to ensure our bags would be available at the meal sites most convenient for the families. Also, to further support those impacted by COVID, we operated all through the summer and provided over 25,000 meals to children who were unable to get access to regular summer program meal sites.

Fundraising Opportunities

- #GivingTuesday**
 - Help us raise awareness and funds by sharing our information on Giving Tuesday.
- Creating a fundraiser to benefit Cape Kid Meals**
 - Workplace giving
 - Create a give back day and % of sales go to CKM
 - Facebook Fundraiser

Giving Opportunities

- In-Kind Support** – Support of professional expertise to help raise awareness such as advertising, digital and social media etc.
- Financial Support**
 - Individual donations: monthly gifts, annual gifts
 - Family foundation donations
 - Employer matching gifts

Donations can be made online at capekidmeals.org/donate-online/ or mailed to Cape Kid Meals, PO Box 36, Forestdale MA 02644.

Volunteer Opportunities

If interested in volunteering, please visit capekidmeals.org and fill out the form in our contact section or email us at info@capekidmeals.org. We will contact you to discuss the various volunteer opportunities.





Cape Cod Maritime Museum

135 South St., Hyannis MA 02601 · P 508-775-1723
www.capecodmaritimemuseum.org
info@capecodmaritimemuseum.org

Mission

Our mission is to preserve the rich maritime traditions and history for which Cape Cod and the Islands are known. We strive to enable audiences of all ages to understand and enjoy the maritime culture through exhibitions, collections, public events, and educational programs.

The Cape Cod Maritime Museum is Cape Cod's first non-profit museum dedicated to the maritime culture of the area and is the region's premier center for celebration and exploration of our rich maritime heritage. The museum hosts informative and exciting programs, including a lecture series, children's crafts and activities, boat building programs for youths, educational classes for high schoolers, partnerships with organizations whose work supports a healthy marine environment, and woodworking skill-building classes for women.

The Cape Cod Maritime Museum brings a year-round cultural and educational asset to the village's waterfront and to Cape Cod. Every year, visitors from the immediate community, around the state, New England, and the world visit us to learn about our rich maritime history.

The museum's goal for 2021 is to build the museum into a stronger resource for the community through programming that can directly educate and engage the year-round residents of Cape Cod. For example, a new program the museum will be launching in 2021 is the Young Mariner Program, a four-day long STEM based series of classes which will take over 250 8-11 year-olds out on the water to learn about boating and marine science.

How you can help

The Cape Cod Maritime Museum encourages ongoing engagement from our visitors, members, and donors. The best way to support the museum is by becoming a member or donating, or directly sponsoring an event. For more information on the benefits of becoming a member, donating, or sponsoring the museum, please visit our website, and click on Give/Join.

Leadership

Elizabeth York
EXECUTIVE DIRECTOR

Craig Ashworth
PRESIDENT, BOARD OF TRUSTEES



COMMUNITY BOAT BUILDING

TEACHING MARITIME SKILLS TO ALL GENERATIONS.

Support us making life changing differences in our community through interactive exhibits, boat building skills and maritime themed educational programming





Cook Family Charitable Fund

737 Webster St
Marshfield, MA 02050
CookFamilyCharitableFund.org
781-535-5900
tavery@cookfamilycharitablefund.org

Stats

Total number of employees:

2 staff, 19 board members

Annual revenues: \$150,000 per year to date

Year established: 2006

Mission

Believing in the value of education, research and direct care, the Cook Family Charitable Fund supports programs and individuals working to improve the lives of those struggling from addiction, cancer and intellectual disabilities by helping to eliminate financial barriers that may impact their journeys.

Geographic Area

New England

Leadership

Peter A. Cook, Sr. and Peter A. Cook, Jr. **CO-FOUNDERS**

Trudy Avery **EXECUTIVE DIRECTOR**

2021 Goals

Changing more lives, one day at a time, by increasing annual fundraising revenue goals to support families struggling from addiction, cancer and intellectual disabilities.

Fundraising Events/Opportunities

Annual golf tournament and comedy night; 2021 dates yet to be determined.

Giving Opportunities

Event sponsorships; individual & corporate giving, scholarship

Volunteer Opportunities

Event Committee, Auction Committee, Advisory board.

BY THE NUMBERS



Nationwide, there are 12.3 million nonprofit employees and more than 64 million nonprofit board members and other volunteers.

The nonprofit sector - as a whole - earns more than 80 percent of its revenue (through fees for services and government contracts and grants), receiving another 14 percent of its revenue thanks to donations by individuals (10.2%), foundations (2.9%), and corporations (0.9%).

The following is some data about Massachusetts' nonprofit sector.

551,117

Nonprofit employment,
18% of private employment

29,983

Nonprofits registered with IRS

14,194

Nonprofits filing 990 and 990-EZ

\$105,238,000,000

Nonprofit revenue

\$99,868,000,000

Nonprofit expenses

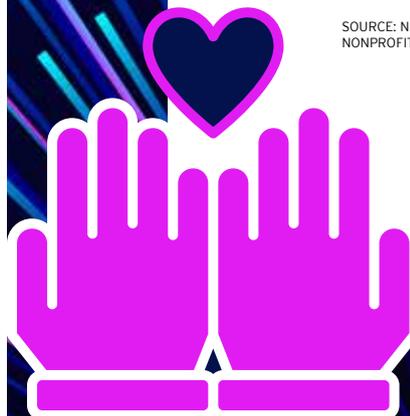
\$305,523,000,000

Nonprofit assets

\$25,081,400,000

All contributions to nonprofits

SOURCE: NATIONAL COUNCIL OF NONPROFITS, [HTTPS://WWW.NONPROFITIMPACTMATTERS.ORG/](https://www.nonprofitimpactmatters.org/)



ICONS: © 123RTF.COM/OLGA ZAKHAROVA



200 Ter Heun Drive, Falmouth, MA 02540
800-444-1554 | gosnold.org

STATS

Total number of employees: 450
Year established: 1972

MISSION

Our mission is to excel in addiction and mental health treatment, to serve men, women, and families affected by these illnesses, and to promote lasting recovery.

SERVICE AREA

Cape Cod, the Islands, and all of Massachusetts and New England

BOARD OF DIRECTORS

- Don Quenneville, Chairman
- Richard Curcuru, President
- Charles Reidy, Vice-Chairman
- John Schulte, Treasurer
- Linda Zammer, Clerk
- Richard Abisla, MD
- William Cafferky
- John Cook
- Robert Korwatch
- Thomas Mundy, MD



*Richard Curcuru
President & CEO*



*Kevin Ralph
Chief Development
and External Relations
Officer*

WHO WE ARE

Gosnold is an innovative non-profit leader in behavioral health and substance use disorder treatment. At Gosnold, we know a successful recovery does not end with the completion of a treatment plan; we offer ongoing support for our patients and their families. We are committed to the community and, in addition to our inpatient and outpatient treatment and recovery offerings, Gosnold provides family education, school-based counseling, medical care integration, and supports for public prevention coalitions. Our programs are generating positive outcomes and are partially funded through grants and generous philanthropic support.

Facing the many challenges brought on by the COVID-19 pandemic, Gosnold continues to sustain high-level care delivery to enable any person who seeks treatment to successfully find it. Thanks to the support and commitment of loyal donors, Gosnold's programs continue to thrive at near-full occupancy, despite unexpected twists-and-turns along the way.

We've responded to the COVID-19 pandemic with considerable care and modified organizational practices as needed in order to sustain vital services. We have strived to maintain both staff and patient safety throughout this crisis.

COMMITMENT TO OUR COMMUNITY

As our communities deal with children home from school, adults with significant work disruption, and increased social isolation and despair, we see upward trends in substance use, anxiety, and depression. It is for this very reason that we are focusing our efforts on securing the future so that Gosnold is prepared to address whatever challenges will face us as we turn each corner.

Our patients continue to seek our care and we are grateful we have been able to serve those who most need Gosnold during this trying time. None of this would be possible without the commitment of extraordinary employees and the generosity of friends who continue to find ways to support the Gosnold mission.

SUPPORTING GOSNOLD'S MISSION

We know that the upcoming weeks and months will continue to challenge our strength and resolve. As any strong organization does, we must continue to look around the bend and be prepared for whatever challenges the future holds. We can, and will, do that with your help.

To learn about the many ways to support Gosnold, please contact the Development & External Relations Office at 508.540.6550 ext. 5597 or email kralph@gosnold.org

Visit www.gosnold.org/donate to make a donation to Gosnold.



Behavioral Health

Inpatient Detoxification | Rehabilitation
Extended-Care Residential | Outpatient

Serving patients and their families since 1972

CALL TODAY: 1-800-444-1554

or visit www.gosnold.org for more information


200 TER HEUN DRIVE, FALMOUTH, MASSACHUSETTS



Habitat for Humanity of Cape Cod

411 Main Street, Yarmouth Port, MA 02675
 508-362-3559
www.habitatcapecod.org
office@habiatcapecod.org

Stats

Total number of employees: 28
Annual revenues: \$3,382,377
Year established: 1988

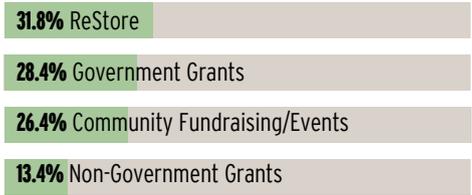
Mission

Habitat for Humanity of Cape Cod partners with families in need of an affordable home to build one of their own; fostering stability, self-reliance and a strong sense of community.

Geographic Area

Cape Cod

Funding



Leadership

Wendy Cullinan
 EXECUTIVE DIRECTOR

2021 Goals

Habitat for Humanity of Cape Cod has built 153 affordable homes on Cape Cod spanning all 15 towns. In 2021 we will complete another 3 homes in Mashpee and Orleans and will begin construction on 16 more in Harwich and Falmouth. Additional homes are in the planning stages for Sandwich, Chatham, Brewster, Wellfleet and Truro.

Fundraising Events/Opportunities

The following events are tentatively planned for 2021:

Rally the Alleys bowling event in the spring, **Home in One Golf** event at the Ridge Club in June and the **Ride for Homes** bike ride in September.

Giving Opportunities

Your donations help build more affordable homes here on Cape Cod. Qualifying families help build their home alongside local volunteers, then purchase the home with an affordable mortgage. Donate securely online at habitatcapecod.org.

You can also support Habitat Cape Cod through donations of gently used and new furniture, appliances and more to our ReStores in Falmouth or Yarmouth. Sales at the ReStore make it possible for Habitat to sell its homes at affordable prices, while helping our environment by keeping used goods out of landfills.

You can also donate your vehicle to Habitat Cape Cod through our Cars for Homes program by calling 877-277-4344.

Volunteer Opportunities

Every Habitat home is built by volunteers and the future homebuyers. We welcome construction volunteers of all experience levels.

Would you like to help without swinging a hammer? Both ReStore locations in Yarmouth and Falmouth are seeking volunteers to help in a retail environment.

We have many other volunteer opportunities including making housewarming gifts for Habitat families, bringing baked goods to the construction sites, partnering with a homebuyer in a mentor type position, interviewing home buying applicants and more.

Board of Directors

Wil Rhymer
 PRESIDENT

Steve Jenney
 VICE PRESIDENT

John Schoenherr
 TREASURER

Jaime Carey
 CLERK

Josh Jalbert
 ASSISTANT CLERK

Matt Anderson

Warren Brodie

John DeMello

Michael Duffany

David Freelund

Patricia Mormann

Kathleen Nagle

Sue Partridge

Leslie Schneeberger

Melissa Wheeler



We are proud to support



for building a path to the American dream for so many of our deserving neighbors.

We know that a home is so much more than a house. It's the place where we raise families, create neighborhoods and develop communities.

They build a hopeful future, and should the unthinkable happen, and we make sure that hope is restored.



217 Thornton Drive
Hyannis, MA 02601
(508) 771-3110
www.oceansideinc.com

Full Restoration, Including:

- Emergency Services;
- Fire & Water Restoration;
- Soot and Mold Cleaning;
- Full Service Repairs;
- Commercial/Residential



Champ Homes

82 School Street, Hyannis, MA 02601
508-771-0885
champhomes.org · info@champhomes.org

Stats

Total number of employees: 6 full time; 2 part time.
Annual revenues: \$600,000
Year established: 1991

Mission

Champ Homes- Places of Hope, Built on Faith
It is our ongoing mission to provide transitional housing to adults on Cape Cod who are homeless or near homeless in a safe, compassionate, respectful environment, where we instill confidence and hope through providing life skills, mentoring, vocational opportunities, and self-advocacy, while building faith in one's God, one's self, in others and beyond.

Leadership

Adam Burnett ED
Mark Boudreau BOARD CHAIR

2021 Goals

As we celebrate our 30th anniversary we look to build capacity and continue strengthening relationships with our community partners that serve as incredible resources for our Champ Homes' participants.

Volunteer Opportunities

We are presently limiting volunteer opportunities in an attempt to do our part in reducing the spread of COVID-19. As conditions change, please feel free to call us and ask how you can get involved.



LathamCenters



Passage
to a brighter
future for **50**
Years

Latham Centers

1646 Main Street,
Brewster, MA 02631
774-353-9215
lathamcenters.org

Stats

Total number of employees: 265
Annual revenues: \$21,000,000
Year established: 1970

Mission

Latham Centers creates opportunities for independence, self-worth, and happiness for children and adults with complex special needs.

Leadership

Anne McManus PRESIDENT AND CEO
Christine Gillstrom BOARD CHAIR

How you can help

We rely on the generosity of our community partners to unlock the potential of every child and adult resident we serve. Each year we strive to achieve 100% employment or volunteer engagement for the individuals in our program. Tax-deductible financial contributions of any size are meaningful and appreciated. To learn more about Latham Centers and ways to give, please contact Heather Kelsey, Director of Development, at hkelsey@lathamcenters.org

Community is about much more than belonging to something; it is about doing something together that makes belonging matter.

Latham School and our adult residential programs have remained open during the COVID-19 pandemic. We wish to thank our community of Latham families, staff, volunteers, and stakeholders for the support we have received during this challenging time.



Housing Assistance Corporation

460 West Main Street · Hyannis, MA 02601
508-771-5400

haconcapecod.org · info@haconcapecod.org

Stats

Total number of employees: 117
Annual revenues: \$26,101,979
Year established: 1974

Mission

Housing Assistance Corporation's vision is a strong, healthy and diverse community where all on Cape Cod, Martha's Vineyard, and Nantucket have a safe, stable place to live.

Leadership

Alisa Magnotta CHIEF EXECUTIVE OFFICER
Peter J. Muise CHAIR OF BOARD

2021 Goals

As the regional housing agency, Housing Assistance provides emergency assistance for people facing a housing crisis. Through our work, we empower our clients, helping them establish financial stability and achieve self-sufficiency.

We serve more than 5,000 people on Cape Cod and the Islands annually through three main activity areas:

- Homelessness Prevention
- Housing Stabilization
- Empowerment

Connecting families and individuals to safe, stable housing is at the core of all we do. With housing, our clients are able to realize their personal and professional goals and contribute to this special place we call home.

Fundraising Events/Opportunities

Housing Assistance invites individuals, community groups, and companies to participate in our fundraising and volunteer events throughout the year!

- Walk for Hope (June 2021)
- Oysters & Champagne (Summer 2021)
- Orleans Big Fix (Fall 2021)
- Telethon for Hope (December 2021)

Giving Opportunities

Donations to Housing Assistance are critical to strengthening our mission and to ensuring all on Cape Cod and the Islands have access to the housing they need to not only live, but thrive here. To learn more about how your support can make a meaningful difference in the lives of our neighbors in need, contact Chief Development Officer Anne Van Vleck at 508-771-5400, ext. 228 or avanvleck@haconcapecod.org.



Experience That Builds... Community.

125 years of commitment to quality, service, and you.



midcape.net · 800-295-9220

South Dennis | Martha's Vineyard | Middleboro | Orleans | Wellfleet | Falmouth



@midcapehc



@midcape



Cape Cod Cares 4 The Troops

1831 Long Pond Road
Brewster, MA 02631
774-216-9052
www.capecod4thetroops.com
capecod4thetroops@comcast.net

Stats

Total number of employees: All volunteer, no paid employees

Annual revenues: \$100,00.00

Year established: 2005

Mission

Sending care packages to our deployed troops, supporting our veterans, wounded warriors and our military families, and honoring our Forever Heroes and their Gold Star Families.

Geographic Area

We send care packages to anyone who is deployed. Help military families and veterans here on the Cape/ New England, wounded warriors at Fort Belvoir.

Leadership

Dylan DeSilva
FOUNDER/CEO

Michelle DeSilva
SECRETARY/COO

Cynthia DesLauriers
CHAIRMAN OF THE BOARD

2020 Goals

Our goals for the remainder of 2020 is to send 500 Christmas Care Packages to our deployed troops, provide 50 Christmas Stockings to local veterans and to help our military families at Christmas time.

Fundraising Events/Opportunities

Due to COVID we are not able to host any fundraising events.

Giving Opportunities

We will asking people to sponsor a care package to deployed troops. This can be done as a Christmas Gift to someone on your list.

Volunteer Opportunities

2021 17th Annual Troops in the Spotlight. See our web site for more details.



Center for Coastal Studies

5 Holway Avenue
Provincetown, MA 02657
508-487-3622
ccs@coastalstudies.org
www.coastalstudies.org

Stats

Total number of employees 35-40

Annual revenues: \$4 mill

Year established: 1976

Mission

To understand, preserve and protect marine ecosystems and the coastal environment.

Geographic Area

Primarily the Cape and Islands and Gulf of Maine, but our work is applied in countries around the world.

Leadership



Rich Delaney
PRESIDENT AND CEO

The Center is a global leader in whale conservation and marine policy. Our diverse research and education programs address right and humpback whale biology, population status and protection, sustainable fisheries, marine debris and plastic pollution, marine animal entanglements, and climate change impacts on the environment. Learn how you can support the Center and ensure a healthier future for our oceans and ourselves at coastalstudies.org.



CCS image, NOAA permit # 18786



Cape and Islands United Way

P.O. Box 367
Centerville, MA 02632
info@uwcapecod.org
uwcapecod.org | capecodvolunteers.org

Stats

Total number of employees: 4

Annual revenues: \$1.1 million

Year established: 1969

Mission

The Cape and Islands United Way convenes and mobilizes dozens of non-profit organizations, focusing on creating community led and community based solutions that strengthen the quality of life through education, health, housing and financial stability.

Geographic Area

Cape Cod, Martha's Vineyard and Nantucket

Leadership



Mark Skala
PRESIDENT/CEO

Carrie Woods
BOARD CHAIR

Fundraising Events/Opportunities

Please visit our website to learn about our fundraising events and how you can give.

Volunteer Opportunities

Be sure to check out our new website to promote and encourage volunteerism, Cape and Islands for Good. <https://www.capeandislandsuw.org/volunteer-users>



Wild Care, Inc.

10 Smith Ln.
Eastham, MA 02642
Office and Wildlife Helpline: 508-240-2255
www.wildcarecapecod.org
stephanie@wildcarecapecod.org

Stats

Total number of employees: 9
Annual revenues: \$360,000
Year established: 1993

Mission

Wild Care's Mission is to help sick, injured and orphaned wildlife through Wildlife Rehabilitation; to reduce the number of animals impacted by human activity, through Educational Outreach; and to help protect species and the ecosystems they represent, through Advocacy and Conservation.

Geographic Area

Primarily Cape Cod. We accept animals throughout the state of Massachusetts.

Leadership

Stephanie Ellis, EXECUTIVE DIRECTOR; Judy Bullard, BOARD CHAIR; Cate MacGregor, TREASURER; Linda Rogers, SECRETARY; DIRECTORS: John Kelley, DVM, Kelly Preston, DVM, Julie O'Neil, Jody Rice-Hines, Craig Oliveira, Michael Brown

2021 Goals

Increase staffing, expand infrastructure and improve animal habitats and structures at Wild Care to suit our growing needs, and to provide care to over 1,800 animals per year.

Fundraising Events/Opportunities

Join us virtually for our largest annual fundraiser of the year, a "Wild Winter Night In," on Feb. 13, 2021 at 5:30 PM. Wild Care hosts regular virtual educational programs and events. For more info, visit our Facebook page @wildcarecapecod.

Giving Opportunities

Donate securely through our website at <https://www.wildcarecapecod.org/donate-today/>. Mail donations to Wild Care, Inc. 10 Smith Ln. Eastham, MA 02642, or donate much-needed items from our Wish Lists <https://www.wildcarecapecod.org/wish-list/>.

Volunteer Opportunities

Volunteer Opportunities: Wild Care has year-round volunteer opportunities including assistance with our Baby Bird Program (summer), our Clinic and Nursery Program, fundraising, events, facility maintenance and more. Visit: <https://www.wildcarecapecod.org/volunteer/> to learn more.



**NAUSET
DISPOSAL**

WE ARE *Stronger* TOGETHER

WE BELIEVE IN *Giving Back*

HELPING OUR *Community* THRIVE,

PRESERVING OUR *Wildlife* AND OUR *Environment*,

AND LENDING A HELPING HAND TO OUR *Neighbors* IN TIMES OF NEED.



TOGETHER WITH SUPPORT FROM DONORS AND SPONSORS,
WE RAISED OVER \$35,000 TO BENEFIT LOCAL NON-PROFITS

TRASH BASH 2020 | NAUSET DISPOSAL ANNUAL COMMUNITY FUNDRAISER



NAUSETDISPOSAL.COM

CLEANING & GREENING YOUR TOWN, ONE STOP AT A TIME!



OCES

144 Main Street, Brockton, MA 02301
508-584-1561 · ocesma.org · Facebook: OCESMA

Stats

Total number of employees: 246
Annual revenues: \$57.7 million
Year established: 1974

Mission

The mission of OCES is to support the independence and dignity of older adults and individuals with disabilities by providing essential information and services that promote healthy and safe living.

Geographic Area

ASAP Service Area - Abington, Avon, Bridgewater, Brockton, Carver, Duxbury, East Bridgewater, Easton, Halifax, Hanover, Hanson, Kingston, Lakeville, Marshfield, Middleboro, Pembroke, Plymouth, Plympton, Rockland, Stoughton, Wareham, West Bridgewater, Whitman;
Volunteer/AFC/PCA Service Area - greater Plymouth County

Leadership



Nancy G. Hill
BOARD PRESIDENT



Nicole M. Long, LICSW
CHIEF EXECUTIVE OFFICER

Who We Are

OCES provides a variety of services to people of all ages and income levels. Through our programs we offer significant life-supporting care contributing to an individual's ability to live within the community as independently as possible for as long as possible while preserving dignity and quality of life. OCES is the largest provider of these in-home and community-based services for older adults and people living with disabilities in the southeastern part of Massachusetts. OCES aspires to welcome everyone without exception!

2021 Goals

1. Reinforce Healthy Living perspective.
2. Continue to provide Essential Health Services during COVID-19 to our Community.
3. Bring awareness to the community that OCES serves all people and all income levels.
4. Increase enrollment in our Adult Family Care Program.
5. Strengthen support of local businesses and communities to help employees manage Caregiving.

Volunteer Opportunities

OCES is uniquely positioned to reach the greater Plymouth County community through volunteerism promoting healthy and safe living for older adults and individuals with disabilities. OCES is committed to supporting volunteers of all ages through a variety of programs. For more information contact our Volunteer Coordinator to learn about in person or virtual volunteer opportunities.

Giving Opportunities

Your generosity can make a difference in our local community by providing meals, covering life-saving medication, giving caregivers a week of respite, and providing hearing aids or even filling up a resident's oil tank! OCES offers many year-round giving opportunities to support our program and services including Corporate Giving; Event Sponsorship; Individual Giving; Annual Giving; Tribute Gifts (In Memory/Honor of).

Adult Family Care Program

The Adult Family Care (AFC) Program is a sensitive and economical alternative for persons who are faced with the prospect of no longer being able to manage alone. This Program offers participants 16 years of age and older the ability to stay in one's own home in a family living situation; involvement with regular household activities; ability to maintain existing and develop new relationships; ability to maintain his/her own money and choice in selecting the right caregiver and quality one-on-one care. AFC offers caregivers a monthly stipend based on the level of care provided.

Family Caregiver Support Program- Caregiving in Crisis

1 in 5 Americans. 53 million adults, are Caregivers.

([HTTPS://WWW.CAREGIVING.ORG/WP-CONTENT/UPLOADS/2020/06/AARPI316_RPT_CAREGIVINGINTHEUS_WEB.PDF](https://www.caregiving.org/wp-content/uploads/2020/06/AARPI316_RPT_CAREGIVINGINTHEUS_WEB.PDF))

According to mass.gov, more than one million Massachusetts residents provide frequent or daily care to their family members. **Family caregivers manage health emergencies, juggle priorities, and suffer isolation - and all that was before COVID.** The pandemic brings even more challenges as family caregivers handle Caregiving in Crisis. Even under the best of circumstances, caregiving can be challenging. Caregiving takes a financial, emotional and physical toll on the caregiver.

OCES can provide caregivers the **ONE-on-ONE** support to create a personalized care plan that will:

- Provide 3 referrals for every need
- Individual support creating a short and long term plans
- Assistance creating realistic boundaries to promote self-care

OCES will work with an individual Caregiver or an organization's Human Resources Department to offer virtual educational workshops about Family Caregiver Support topics. We can support individual caregivers, caregiver's families or a businesses to offer caregiving guidance to their employees. Contact us to help you adapt to the significant challenges of caregiving.

Please contact OCES at 508-584-1561 or check out our website at www.ocesma.org for more information.

Board of Directors

Nancy G. Hill
PRESIDENT

Paula M.P. Schlosser
VICE PRESIDENT

Maureen Saunders
TREASURER

Wendy Adams
SECRETARY/CLERK

Wendy Adams
Michelle Bratti

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Kelly Howley

Connie Kelly

Susan Lawless

Dorothy Martell

William Martin

Joanne Moore

Tammy Murray

Karen Reilly

Maureen C. Saunders

Paula M. P. Schlosser

Joanne Moore

Beverly Pavararis

Richard Young



"It's like you have someone in your corner that has the knowledge and the pathway to get to the things that I didn't know that were available to me."

AFC Participant



"OCES offers services to everyone that needs them no matter your income....I trust OCES completely ."

FCSP Participant

Supporting the independence and dignity of older adults and individuals with disabilities



Available Programs

- Information and Referral
- Care Management
- Personal Care Management
- Access to In-home and Community-based Services
- Healthy Living Programs
- Nutrition
- Family Caregiver Support
- Options Counseling
- Money Management Program
- Adult Family Care

Serving all people · All income levels

508-584-1561
www.ocesma.org





OUR COMMUNITY SPANS YARMOUTH TO PROVINCETOWN

Outer Cape Health Services

710 MA-28, PO Box 598, Harwich Port, MA 02646
Tel: 508-905-2800
outercape.org
communications@outercape.org

Stats

Total number of employees: 200
Year established: 1987

Mission

To provide a full range of healthcare and supportive social services that promote the health and well-being of all who live in or visit the ten outermost towns of Cape Cod.

Geographic Area

Yarmouth to Provincetown

Funding

Donations, Special Events and Bequests, Patient Service Revenue, Grants and Program Revenue

Leadership



Patricia A. Nadle
CEO



Robin B. Reid, Esq.
PRESIDENT, BOARD OF DIRECTORS

Board of Directors

Larry Ballantine, MBA, PhD
VICE PRESIDENT

Nancy Howard, MEd, MBA
TREASURER

Stephen Roehm, MBA
CLERK

Marianne Alciati, PhD

Pamela French, MD, MPH, DTMH

Katherine Goodwin

Patti Hartsfield, RN, BSN, MN

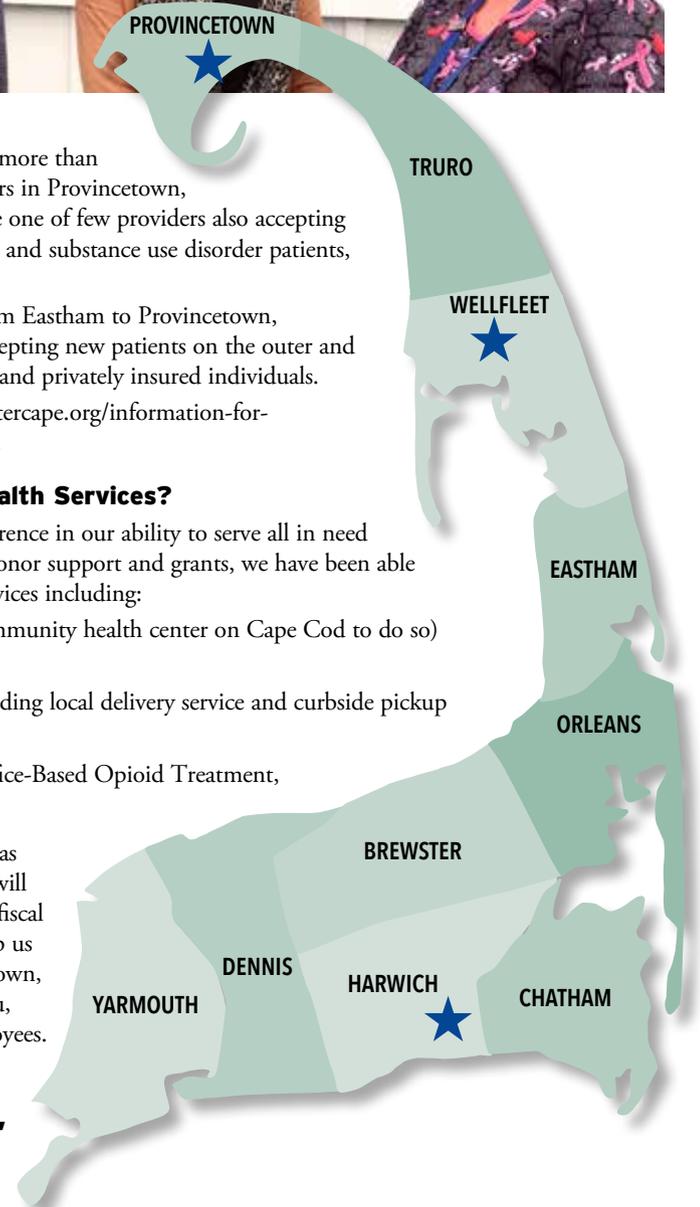
Ed McManus

Barbara Penn, MD

Michael Peterson

David L. Wilson, MBA

Outer Cape Health Services, Inc. (OCHS) is a 501(c)(3) non-profit organization, and is governed by a Board of Directors representative of its community. OCHS is a licensed Medical Clinic and Addiction Treatment site of the Massachusetts Department of Public Health and a Federally Qualified Health Center (FQHC) designated by the Health Resources and Services Administration (HRSA).



Outer Cape Health Services serves more than the Outer Cape! With health centers in Provincetown, Wellfleet and Harwich Port, we are one of few providers also accepting new primary care/behavioral health and substance use disorder patients, regardless of ability to pay.

As the sole health care provider from Eastham to Provincetown, we are also one of few practices accepting new patients on the outer and lower Cape, including both public and privately insured individuals.

To enroll as a new patient, visit outercape.org/information-for-new-patients or call 508-905-2888.

Why Give to Outer Cape Health Services?

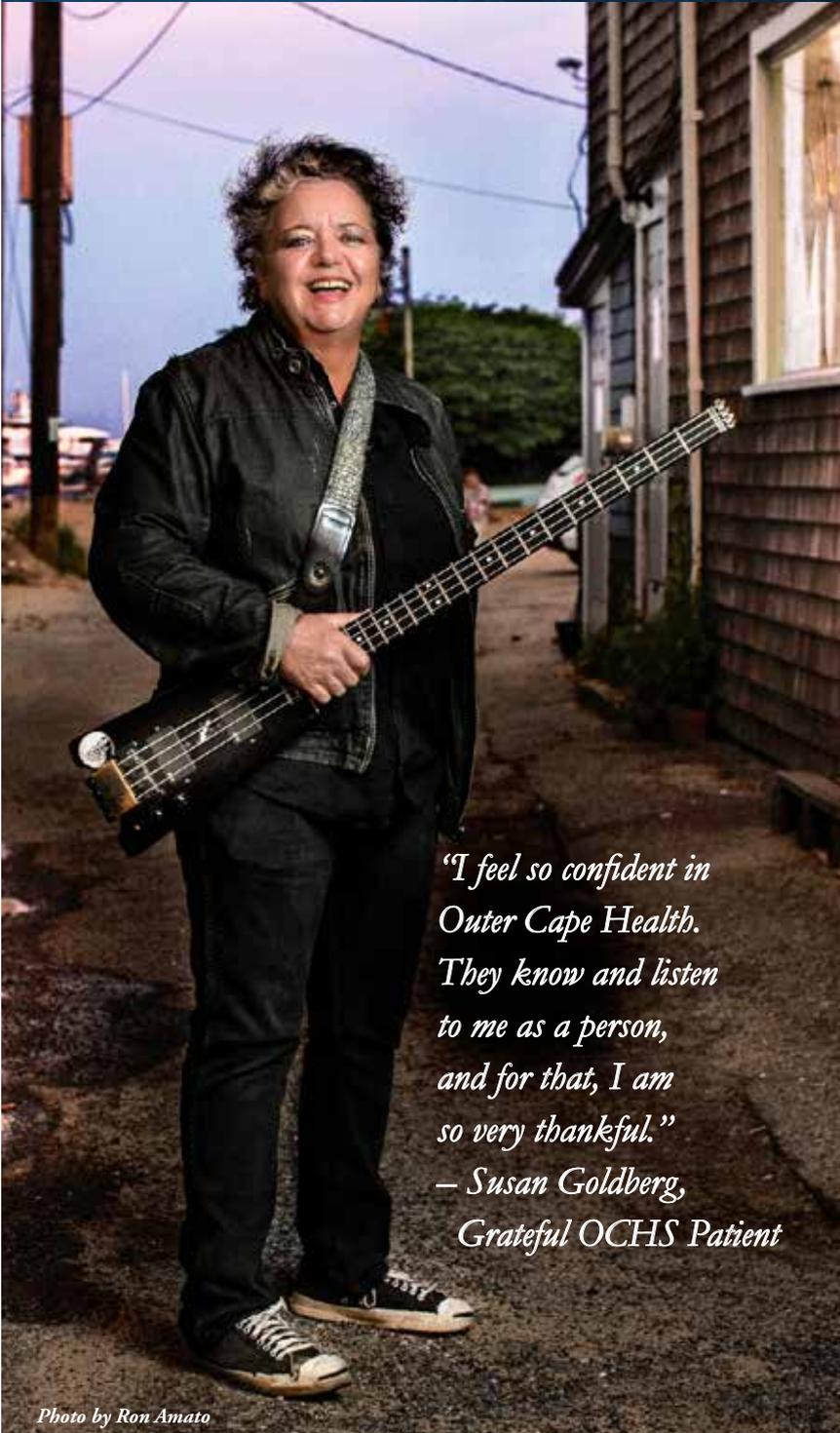
Private gifts have made all the difference in our ability to serve all in need during this pandemic. Thanks to donor support and grants, we have been able to maintain and introduce new services including:

- COVID-19 testing (the first community health center on Cape Cod to do so)
- Expanded telehealth options
- Vital pharmacy operations, including local delivery service and curbside pickup
- Urgent Care in Provincetown
- Substance Use Disorder and Office-Based Opioid Treatment, and more.

While federal and state assistance has helped us to weather the storm, it will run out well before the end of our fiscal year in June. Philanthropy will help us to sustain our services in Provincetown, Wellfleet and Harwich Port for you, your family, or perhaps your employees.

For ways to give to Outer Cape Health Services, visit outercape.org/donate or call 508-905-2850.

MUSIC IS HER JOY: SURVIVING COVID-19 WITH HEALTH CARE CLOSE TO HOME.



*"I feel so confident in
Outer Cape Health.
They know and listen
to me as a person,
and for that, I am
so very thankful."
— Susan Goldberg,
Grateful OCHS Patient*

Photo by Ron Amato

When symptoms of the coronavirus overtook Susan Goldberg in March 2020, the Provincetown resident and musician was alone, scared and unable to breathe. In spite of testing negative for COVID-19, she was rushed by ambulance to the emergency department one hour from home. After three weeks in the hospital and nearly succumbing to the virus, Susan returned to the support of her close-knit community and her medical provider – Outer Cape Health Services (OCHS).

As a longtime patient of Outer Cape Health, Susan turned to her trusted primary care physician Dr. Barbara Prazak. Donor support to OCHS allowed for the nonprofit community health center to deliver regular telehealth visits to Susan which were a constant in her battle to recover from the ravages of COVID-19.

Susan was faced with picking up the pieces of her life and making sense of the traumatic experience. Physical therapy ensued at home and behavioral health telehealth visits with an OCHS therapist helped Susan process her near-death experience. Dr. Prazak also provided many important referrals for Susan's profound fatigue, all while attending to challenges Susan continued to face with a pre-existing Multiple Sclerosis diagnosis.

Before her harrowing hospitalization, Susan's last pleasant memories were of studying the music of *Hamilton* and seeing it on Broadway. As she recovers, Susan has returned to playing her beloved bass guitar, including the score of *Hamilton*. Returning to music is her joy.

Once terrified that she would never get her life back, Susan is performing and singing in virtual concerts in a community she loves, and remains grateful for OCHS – her "go-to" health care resource for thirty-plus years.

**Your donor support helps OCHS to give people like
Susan crucial access to reliable and high-quality
health care amidst the COVID-19 pandemic.
Thank you for giving!**



Calmer Choice

PO Box 939
South Yarmouth, MA 02664
www.calmerchoice.org
info@calmerchoice.org
508-398-0808

Stats

Total number of employees: 8 office staff, 12 part-time instructors

Annual revenues: \$750k

Year established: 2010

Geographic Area

Cape Cod and Southeastern Massachusetts

Leadership

Fiona Jensen, FOUNDER & CEO

Emily Smalley, COO

John Fulone, BOARD CHAIR

Sue Curran, BOARD VICE CHAIR

Mission

Cultivating Awareness. Living Mindfully. Enhancing Resilience.

The mission of Calmer Choice is to teach young people and community members to effectively and safely manage stress and resolve conflict so that they live happy, healthy and successful lives. As a research supported prevention program, our goal is to provide skills that will diminish the risk of violence, substance abuse, and other self-destructive behaviors.

2021 Goals

Implement three-year strategic plan, refine and publish curriculum and expand community-based program offerings.

Fundraising Events/Opportunities

Summer Dinner Parties, 10th Anniversary Celebration Event

Giving Opportunities

Business Alliance Partnerships, Champions giving program, grants and private donations. Please contact office to discuss options.



WE CAN

783 Route 28
Harwich Port, MA 02646
508-430-8111
info@wecancenter.org
www.wecancenter.org
facebook.com\WECAN.CapeCod

Stats

Total number of employees: 7

Annual revenues: \$890,000

Year established: 2001

Mission

WE CAN (Women's Empowerment through Cape Area Networking) empowers Cape Cod women with unique services that inspire hope and bring increased opportunity, self-sufficiency, and stability.

Geographic Area

All of Cape Cod - from the Bridges to Provincetown

Leadership

Lisa Guyon, EXECUTIVE DIRECTOR

Teri Cavanagh, BOARD PRESIDENT

Susan Lloyd, BOARD VICE PRESIDENT

WE CAN is celebrating its 20th Anniversary this year with a history of empowering women across Cape Cod.

How To Get involved

Volunteer at WE CAN! WE CAN is always looking for volunteers in the areas of legal services, mentors, financial empowerment, office support, workshop/group facilitators, event volunteers and more. Other ideas to get involved include sponsoring events, becoming a WE CAN Ambassadors, hosting an outreach event or making a donation. To learn more, visit wecancenter.org.



The Nichols G. Xiarhos Memorial Foundation Fund

in care of The Cape Cod Foundation
261 White's Path,
South Yarmouth, Massachusetts 02664

About the Fund

The Cape Cod Foundation has announced a partnership with the Nicholas G. Xiarhos Memorial Fund. The fund supports local military families, wounded warriors, deployed military troops and several other worthwhile causes.

The fund was established in 2009 to honor Corporal Nicholas G. Xiarhos (1988-2009), a Yarmouth native and United States Marine who was killed in combat while on a rescue mission in Southern Afghanistan.

"Although Nick's life was short, it was purposeful," says his father, Steven G. Xiarhos. "He really wanted to serve his country and make the world a better place. My family created this memorial fund to continue his dream. Over the years, the fund has grown to the point where we were looking for more formalized management, and a partnership with The Cape Cod Foundation provided the perfect fit."

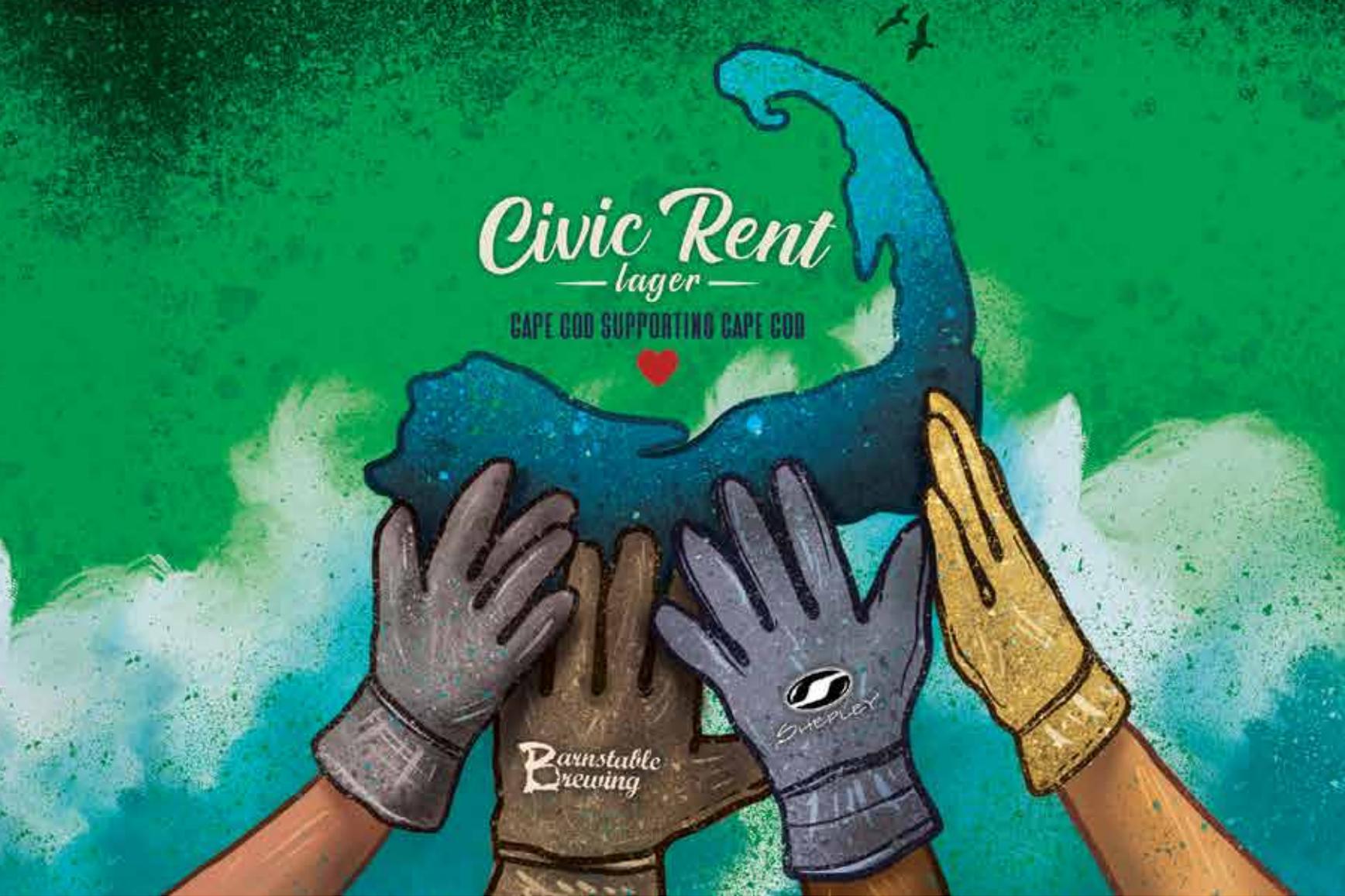
Nicholas Xiarhos was an extraordinary high school kid. Just nine short days after graduation, he headed for boot camp to pursue a dream. On September 22, 2006, he earned the title United States Marine. Xiarhos served as an O351 Infantry Assaultman with the 1st Battalion 9th Marine Regiment in Iraq and the 2nd Battalion 8th Marine Regiment in Afghanistan supporting Operation Enduring Freedom. On July 23, 2009, while going to the rescue of his fellow Marines in combat, Xiarhos died on the battlefield in the Garmsir District of Helmand Province in Southern Afghanistan.

Mission

The memorial fund provides financial assistance to local military families and wounded warriors. In addition, it supports several scholarships, a blood drive, Sandy Neck for Vets, Wags for Tags, and Nicholas G. Xiarhos Young Marines.

Giving Opportunities

In addition to private donations, the fund is supported by several events, including Big Nick's Ride for the Fallen. This local, annual motorcycle ride is held every July to honor Cape Cod's fallen heroes and raise awareness of and funds for the Massachusetts Iraq and Afghanistan Fallen Heroes Memorial Fund.



PAYING IT FORWARD >>> *with every pint*

Civic Rent lager combines Barnstable Brewing's passion with Shepley's charitable philosophy; *"We view 'civic rent' as our social obligation to pay back to our community"*. The majority of the proceeds will benefit the Housing Assistance Corporation's Workforce Housing Relief Fund, providing emergency assistance for Cape and Islands residents financially impacted by the Covid-19 crisis.

*Enjoy "Civic Rent", and pay it forward with every pint.
Tastes great, feels even better!*

Civic Rent is a limited edition lager, available at Cape Cod Package, Cotuit Liquors, Hatch's Package Store, Kappy's, Luke's Liquors, Murray's Liquors, Paradise Liquors, Portside Liquors, Yarmouth Wine and Spirits, as well as at Barnstable Brewing, located at 485 West Main St., Hyannis.



**Barnstable
Brewing**





The Family Pantry of Cape Cod

133 Queen Anne Road · Harwich, MA 02645
508-432-6519 · thefamilypantry.com
cmenard@thefamilypantry.com

Cape Cod Community College Family Pantry

The Life Fitness Center Building
Lower Level Room PE-G13
774-330-4365 ext 4365

The Second Glance Thrift Shop

265 Main Street · West Harwich, MA 02671
508-432-0636 · secondglance@thefamilypantry.com

Stats

Total number of employees: 7
Annual revenues: \$1,100,000
Year established: 1989

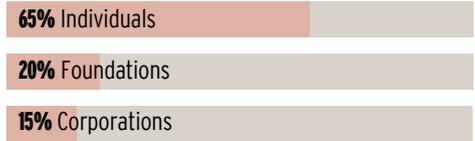
Mission

The Family Pantry of Cape Cod's mission is to provide food and clothing to those in need. We welcome people of every age, race, color, national origin, religion, residence, sex, sexual orientation, marital status, disabled, veteran, or any other status.

Geographic Area

The entire Cape Cod community, including the Islands.

Funding



Leadership



Christine H. Menard
EXECUTIVE DIRECTOR

Matt Kelley
BOARD OF DIRECTORS CHAIR



Habitat for Humanity of Greater Plymouth

160 North Main Street (PO Box 346)
Carver, MA 02330 · 508-866-4188
www.hfhplymouth.org · support@hfhplymouth.org

Stats

Total number of employees: Office: 1 full-time, 2 part-time; ReStore: 1 full-time, 3 part-time
Annual revenues: \$916,516
Year established: 1995

Mission

Habitat for Humanity of Greater Plymouth brings people together to build homes, communities and hope. We work to build strength, stability and self-reliance through affordable housing.

Geographic Area

Plymouth, Carver, Kingston, Middleboro, Lakeville, Plympton

Leadership

Jim Middleton, EXECUTIVE DIRECTOR
David Drain, BOARD PRESIDENT

Board of Directors

Dennis Crimmins, VICE PRESIDENT, Attorney
Dottie Kelley, CLERK, Retired Retail Owner
Doreen Bent, TREASURER, ARCH Cutting Tools
Laura Buckley, South Shore Workforce Board
Donna Fernandes, Kinlin Grover
Den Forbes, Retired Military
Barbara Graveline, North Easton Savings Bank
Nicole Joy Hales, PR First
Lisa O'Neill, Kinlin Grover
Jonathan Wells, Cape Cod 5
Melissa Weber, MountainOne Bank

Giving & Volunteer Opportunities

All contributions make a difference in our ability to provide decent affordable homes for families who will benefit from stable, secure housing. Everyone needs a foundation to build a future and we rely on the generosity of individuals and businesses to help us deliver for these families. We seek business sponsors for our Home Dedications and fundraisers, as well as discounted materials and trade services. We always welcome support from donors through giving, attending events, or donating goods to our ReStore. Volunteerism is our heart and soul, with all-volunteer crews building homes alongside our future homeowners, and supporting the office and ReStore.

Top Goal for 2021

Secure donated land for our next home build



Heidrea for Heroes

10 Cordage Park Circle, Suite 224
Plymouth, MA 02360
774-773-3951
heidrea4heroes.org
info@heidrea4heroes.org

Stats

Total number of employees: 1 full-time, 1 part-time
Annual revenues: \$275,000
Year established: 2013

Mission

We are dedicated to providing custom support to military veterans and surviving spouses facing hardships and transitions in civilian life. Our assistance includes adaptive housing renovations, qualified home repairs, vehicle modifications, and veteran/family support to help alleviate challenges during difficult times in order to make a positive difference in the lives of veterans and their families.

Geographic Area

Southeastern MA and Cape Cod

Leadership



Jesse Brown
CO-FOUNDER/PRESIDENT



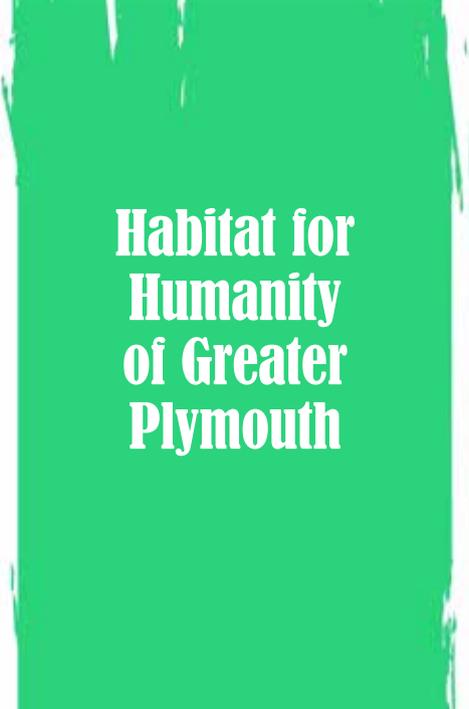
Eric Robinson
DEVELOPMENT & PROGRAM DIRECTOR



Jesse Jackson, Plymouth - WWII Montford Point Marine



**The Family
Pantry
of Cape Cod**



**Habitat for
Humanity
of Greater
Plymouth**



**Heidrea
for Heroes**

When it comes to supporting
these incredible organizations
that enrich our community,
we're on a roll.

We invest in our communities.
We have a broad charitable giving arm,
donating money, but more often labor,
supplies and discounted painting jobs
to support dozens of nonprofit
organizations around the Cape,
Plymouth and the South Shore.

For us, it is not just about business,
it is about taking care of our neighbors
and being good citizens in
our community.



Cape Cod: 508-362-8023 / www.StewartPaint.com / South Shore: 781-749-4215

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YMCA Cape Cod

2245 Iyannough Road
West Barnstable, MA 02668
508-362-6500
ymcacapecod.org · speugh@ymcacapecod.org

Stats

Total number of employees: 200 and 35 additional seasonal employees
Annual revenues: \$10,900,000
Year established: 1966

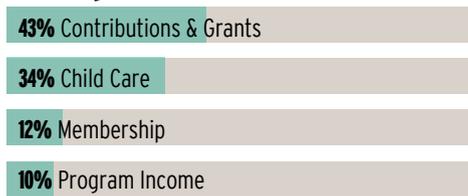
Mission

To serve the Cape Cod community by providing programs rooted in our core values of caring, honesty, respect, and responsibility to build a healthy spirit, mind, and body for all.

Geographic Area

Cape Cod

Funding



Leadership



Stacie Peugh
PRESIDENT/CEO



Liz Rabideau
CHIEF VOLUNTEER OFFICER

Board of Directors

OFFICERS

Liz (Elizabeth) Rabideau
CHIEF VOLUNTEER OFFICER (CHAIR)
Cape Cod Collaborative Inc

Laurel Hartman
EX OFFICIO
Realtor Kinlin & Grover Real Estate

David Botting
TREASURER & 2ND VICE CHAIR
Community Connections

Anne Tangen
CLERK/SECRETARY
Bank 5

DIRECTORS

David Bennett
Natural Systems Utilities

Justin Blair
Monomy Group

Valerie Brown
WIC

Matt Burke
Cape Cod Five Cents Savings Bank

Mario Campos
Stanley Steamer

Stephen Clay
Clay Realty Group

Dorothy Connors
Community Member

William Crowell
Community Member

Allison Davis
Walking on Air

Dennis Ducharme
Inn Season Resorts

Melissa Farrell
Cape Cod Five Cents Savings Bank

Alex Gomes
Santander Bank

Zach Karmen
Community Member

Josef Kelindorfer
Earth Big Data, LLC

Janice Kinder
Workplaces Can Work

Amy Massey
Shoreland Realty

Gretchen Murphy
Dowling & O'Neil Insurance Agency

Kevin Pepe
Commercial Realty Advisors

Maryann Piccirilli
Community Member

Anne Preisig
Anne Preisig Personal Training

Craig Rockwood
Law Office of Craig Rockwood

Pamela Sande
Your HR at Work

Michael Schulz
Schulz Law Offices

Rebecca Thomas
Thomas & Wickenheiser LLC

Marie Younger-Blackburn
Simply Black & White Catering

2021 Goals

To fund current scholarship awards in excess of \$1,210,500 through our Annual Support Campaign. To secure \$1.0M in major gifts to fund capital development projects.

The Y is an association of men, women, and children of all ages and from all walks of life joined together by a shared passion: To deepen community connection so all people can thrive. The YMCA Cape Cod's program and service delivery includes an array of health and wellness programming as well as chronic disease management and prevention programming. Collaboratively with our diverse network of community partners we are working together to combat childhood obesity, the achievement gap, childhood hunger, and diabetes.

Areas Of Focus

Youth Development: Nurturing the potential of every child and teen. We believe all kids deserve the opportunity to discover who they are and what they can achieve. The Cape Cod YMCA serves more than 4,500 kids and teens annually, providing a wide range of activities to nurture potential, including our swim team, youth sports, day camp programs, afterschool enrichment, child care, swim lessons, summer nutrition programs and community service projects.

Healthy Living: Improving the nation's health and wellbeing. With a mission centered on balance, the Y brings families closer together, encourages good health and fosters connections through programs that promote healthy living. The Cape Cod YMCA encourages over 10,000 people annually to seek healthy lifestyles and supported hundreds of individuals combating chronic diseases.

Social Responsibility: Giving back and providing support to our neighbors. Thanks to an organizational culture of philanthropy and dedicated volunteers our promise to Cape Cod is that no one will be turned away from Y programs and services due to an inability to pay. The Cape Cod YMCA harnesses the potential of over 400 volunteers annually who collectively contribute over 3500 hours of volunteer service to the community.

Fundraising Events/Opportunities

YMCA Cape Cod Achievers Benefit – Date TBD

YMCA Charity Golf Tournament – September 27, 2021

YMCA Cape Cod Annual Meeting– Date TBD

YMCA Cape Cod Build Week – Date TBD

YMCA Giving Opportunities

Annual Support Campaign, Endowment, Capital Improvements, Golf Tournament Sponsorships, Major Gifts & 1966 Heritage Society, Planned Giving, Program Sponsorships & Scholarships, and Upper and Lower Cape YMCA facility development efforts.

Volunteer Opportunities

Annual Support Campaigners, Build Week Volunteers, Special Event Volunteers, Board & Committee Members, Summer Foodservice Helpers, Special Needs Swim Aides, and Service Projects.

We make a living by what we get, but we make a life by what we give.

Winston Churchill



THE JOYCE COMPANIES

joycecompanies.com

The **Power of One...** ONE CALL DOES IT ALL – *for all your property needs*



The YMCA of Cape Cod gives our community's youth the opportunity to grow into healthy, socially responsible adults. The Joyce Companies are proud to support this organization because **growth is at the heart of everything we do.**



508-428-4772
joycelandscaping.com



508-428-3777
alwaysgreenc.com



508-428-1008
grassrootsirrigationinc.com

All facets of Landscaping... Softscape, Hardscape, Stone Work, Arboriculture, Property Maintenance, Horticulture, Lawn & Tree Care, Irrigation... & More

Beautiful Properties Begin Here...



Seaside Le Mans

Kelsey Ellis, Event Director

The Davenport Companies

20 North Main Street, South Yarmouth, MA 02664

P: 508-760-9265

kellis@thedavenportcompanies.com

seasidelemans.org

Stats

Total number of employees: 150+ volunteers

Annual revenues: \$7.5M raised in 20 years through sponsorships and matching funds

Year established: 2001

Mission

To unify the Cape Cod community and motivate businesses and individuals to sponsor, volunteer and participate in a fun annual event which raises funds for Cape & Islands nonprofit organizations in the areas of health and human services, social services and children's organizations.

Geographic Area

Cape Cod and the Islands

How you can help

Become a sponsor, driver, volunteer or spectator at this fast-paced event featuring Formula One, European-style racing karts provided by X1 Boston. Drivers race for up to four hours on a 1/4-mile track around corners and under a footbridge in this exciting endurance race. Each kart team has six drivers, with sponsors choosing their own drivers. The Seaside Le Mans is a chance to help the community and have a great time in the process. The race is free for spectators and also features entertainment, kids' activities, a volunteer bike build, music and food vendors.

Leadership



DeWitt P. Davenport
C.E.O.,
THE DAVENPORT COMPANIES
FOUNDER, SEASIDE LE MANS



Kelsey Ellis
EVENT DIRECTOR,
SEASIDE LE MANS

Join the Race for the Cape Cod Community!

Seaside Le Mans is an annual community event held each September at Mashpee Commons and hosted by the Davenport Companies. Teams of six drivers strategize to determine driver order, timing and tactics as they race Formula 1 karts along straightaways, around turns and under a bridge on a 1/4-mile outdoor track with thousands of fans cheering them on. Seaside Le Mans is a thrilling day filled with twists and turns and, even better, it is all to raise money for the Cape Cod community. Seaside Le Mans is a fund of the Cape Cod Foundation.

You can be part of the action!

Want to be in the driver's seat? The teams are made up of drivers from local companies, each making a donation to sponsor a full kart, half kart or individual driving spot. Hundreds of companies have participated as driving sponsors over the last 20 years. Now is your chance to join the action for 2021!

Have you always dreamed of being part of a pit crew? More than 150 volunteers are needed to build the track, monitor the race course, promote the beneficiaries and interact with the crowd. You can also join the team trackside for the volunteer bike build to help assemble and donate hundreds of children's bicycles.

Do you want to be up close to the race? The event is free to attend! Come watch the opening ceremony, cheer on your neighbors and local business community as they speed around the track, enjoy the food, entertainment and family fun zone. Stay for the closing ceremony to see who is handed the first-place trophy and celebrate the funds raised for local beneficiaries!

Did you know?

- In the past 20 years, the Seaside Le Mans has raised more than \$7.5 million for the Cape Cod community through sponsorships and matching funds.
- The Davenport Companies underwrite the cost of the event, allowing 100% of sponsor dollars to go to the selected beneficiaries through the Cape Cod Foundation.
- More than 50 different charitable organizations on Cape Cod have been supported by funds raised through the Seaside Le Mans.
- The event also includes a volunteer bike build. Hundreds of children's bicycles are assembled alongside the track by spectators and volunteers and then donated to local organizations!

Start your engines!
To get involved, visit seasidelemans.org.



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A YEAR LIKE NONE OTHER.

How many times have we heard that since March?

Philanthropy Partners of the Cape & Islands (PPCI), like many organizations, spent most of March reimagining how we would provide service to our non-profit members. Our all-volunteer board of directors and one part-time staff person quickly realized that the pandemic caused an increased need and urgency for our educational and networking programs. For many of our member organizations the first months of the pandemic meant a complete shutdown, loss of revenue and the laying off of staff. Other organizations, such as our food banks, housing assistance programs and other safety net groups saw the demand for their services grow exponentially and faster than anyone could have imagined.

Since early spring, PPCI has provided a lifeline to our nonprofit community through continuing education, information on the ever-changing landscape, and much-needed fellowship via virtual means.

Our first step was a dedicated website page: Navigating your Nonprofit through the COVID-19 Pandemic. This page provides a plethora of resources including official COVID-19 information, reopening information and resources, tips for working remotely, funding sources, educational webinars and more. This resource page is available to everyone.

Normally, PPCI provides quarterly topical luncheons that include education and networking, and the annual Philanthropy Day on Cape Cod, which typically takes place in early November. Knowing that we wouldn't be able to offer our in-person Philanthropy Day, and that our community was in dire need of support, PPCI

changed our delivery model. As early as April we began offering monthly virtual coffee hours, inviting members and non-members alike to convene and share experiences.

Right away our community responded, grateful for the time to connect and share challenges and opportunities—what worked and what didn't—amongst the comfort of others traveling the same road.

As quarantine weeks turned into months, we realized that our new nonprofit "normal" was one of operating during crisis. There was also a thirst for information on how to continue communicating with donors, patrons and other organizational members during this crisis, resulting in our new monthly education series: Fundraising During a Crisis.

Since June, we've hosted monthly virtual events with fundraising experts presenting on topics such as Direct Mail, Major Gifts, and Sponsorships. In addition, we brought inspirational speakers to our members.

In November, we pined for our traditional Philanthropy Day, but we weren't going to let November go by without recognition of how steadfast and resolute our nonprofit organizations have been throughout the crisis.

With the help of our generous sponsors, PPCI released three videos highlighting the important work taking place in our nonprofit community this year. We harnessed the power of social media to share these stories, via eBlast, website and social media along with random acts of kindness happening all around us.

PPCI is already planning for 2021. With a reprieve in December, we will resume our monthly virtual education and networking sessions in

January and start working on Philanthropy Day 2021 with our all-volunteer committee.

Philanthropy Partners of the Cape and Islands relies on membership dues and sponsors to provide programs and services. Membership is very reasonable at \$80 annually for an individual, \$150 annually for an organization with two transferrable memberships or \$225 annually for an organization with three transferable memberships.

We are grateful to our sponsors (as of 11/19/20):

Premier Sponsor:

Cape Cod Five Cents Savings Bank

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Community Sponsor:

Cape Cod Healthcare Foundation
Cape Cod Foundation
Kelley Foundation

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CORE - Connecting Organizations to Retirement

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Cape Media Center

Pauline Neves, PPCI Board Member. For more information on upcoming programs or to become a member visit www.capecodgiving.org.



3 DIGITAL FUNDRAISING MYTHS THAT NEED TO BE BUSTED – NOW



By Julia Campbell

So here we are, in the middle of a global pandemic, trying to make sense not only of where we are but how we can plan for the future.

In the midst of this new socially distanced reality we are experiencing, should digital fundraising and

digital connection be a priority for your nonprofit?

Before I answer that, I want to share the three most frequently asked questions that come into my DMs and inbox:

How can my nonprofit reach a new crop of donors?

How can we engage younger people?

How can our organizations stay relevant, increase awareness, and build our audience organically?

If this sounds like the questions you are asking, then creating a digital outreach strategy could be the solution.

If you are still skeptical about the effectiveness of digital outreach for nonprofits, let's unpack three popular myths around this topic.



1. "Online giving is just a tiny percentage of total giving and therefore doesn't matter."

If you look at data points with no context, I'm sure you have seen the statistic from Blackbaud's Charitable Giving Report stating that online giving in the United States represents just 8.5% of total fundraising revenue.

Dig deeper and you'll find that it's right on track with other trends in the digital space, namely e-commerce sales. The US Dept. of Commerce estimates that 9-10% of total sales are done via e-commerce. Not surprisingly, donors are acting like everyday consumers – because that's what they are.

Donor behavior just like consumer behavior is shifting, and changing in ways that we have yet to fully understand because of the global pandemic. What we do know is that people demand personalized, frictionless experiences – think Netflix, Amazon, Postmates.

2. "Older donors aren't online."

Your board may be saying this because they themselves are not online, or they believe this myth about older generations. However, the data shows otherwise. Baby boomers (defined by Pew Internet as those born between 1946-1964) are the fastest growing segment joining social media sites. Sixty-eight percent of Baby Boomers and 40% of the Silent Generation

(born 1945 or earlier) own smartphones.

Not only that, but Blackbaud found that online donors 65-years and older have the highest retention rate. And donors that are 55-years and older have the highest retention rates for both online and offline giving.

3. "Just turn on the tools and money comes out!"

There is no silver bullet in digital fundraising. Oh how I wish there were!

Just like anything worth doing, your digital fundraising strategy will take time to bear fruit. It will require consistency, persistence, and creativity. (Sort of like your traditional fundraising program!)

The internet is not an ATM machine. You must earn the trust of your donors in order to gain the privilege of asking them for money.

Remember that any digital approach that doesn't focus on people first is doomed to fail. It's not about the tools – it's about what you do with them.

In conclusion:

In an age of physical distancing and social isolation, ignoring digital channels to communicate with your donors is unwise. You don't have to start from scratch - see where your current fundraising program could have an even bigger impact by incorporating digital.

As well as sending it through the mail, can you put your fantastic print newsletter into an email to reach even more people? Can you adapt this year's successful appeal letter into a social media post or a blog?

Think of digital as a way to reach donors where they are right now – on their smartphones, scrolling the web – with information that they want and need.

Focus your attention on telling great stories about your work, on sharing helpful information with your audience, and on leading with compassion and empathy.

Our responsibility as fundraisers is to reach donors where they are. They want to help, so we need to give them as many opportunities as possible. This online versus offline argument is entirely in our own heads and in the silos we put up at our organizations.

Donors do not label themselves as online or offline donors — they're just supporters who want to help us solve a problem. Give them every chance to connect and to participate.

Julia Campbell is offering a new training guide, *Your Year-End Online Fundraising Blueprint*, a complete step-by-step guide to using your website, email, and social media at year-end (along with tips on integrating online tools with your offline strategy). Visit www.jcsocialmarketing.com.

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